



Powering the Region's Real Estate Industry

NORTHWEST
MULTIPLE LISTING SERVICE®

2023

Mason

Annual Statistical Review and Highlights



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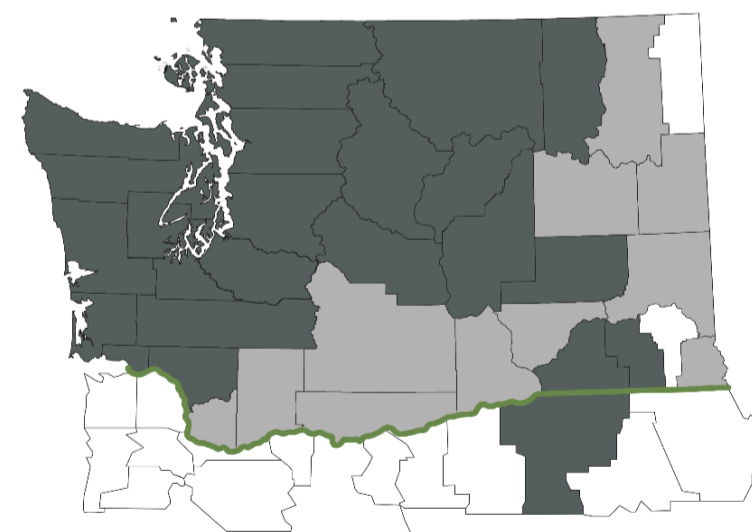
Member Offices

2,562



Total Members/Subscribers

32,478



Counties

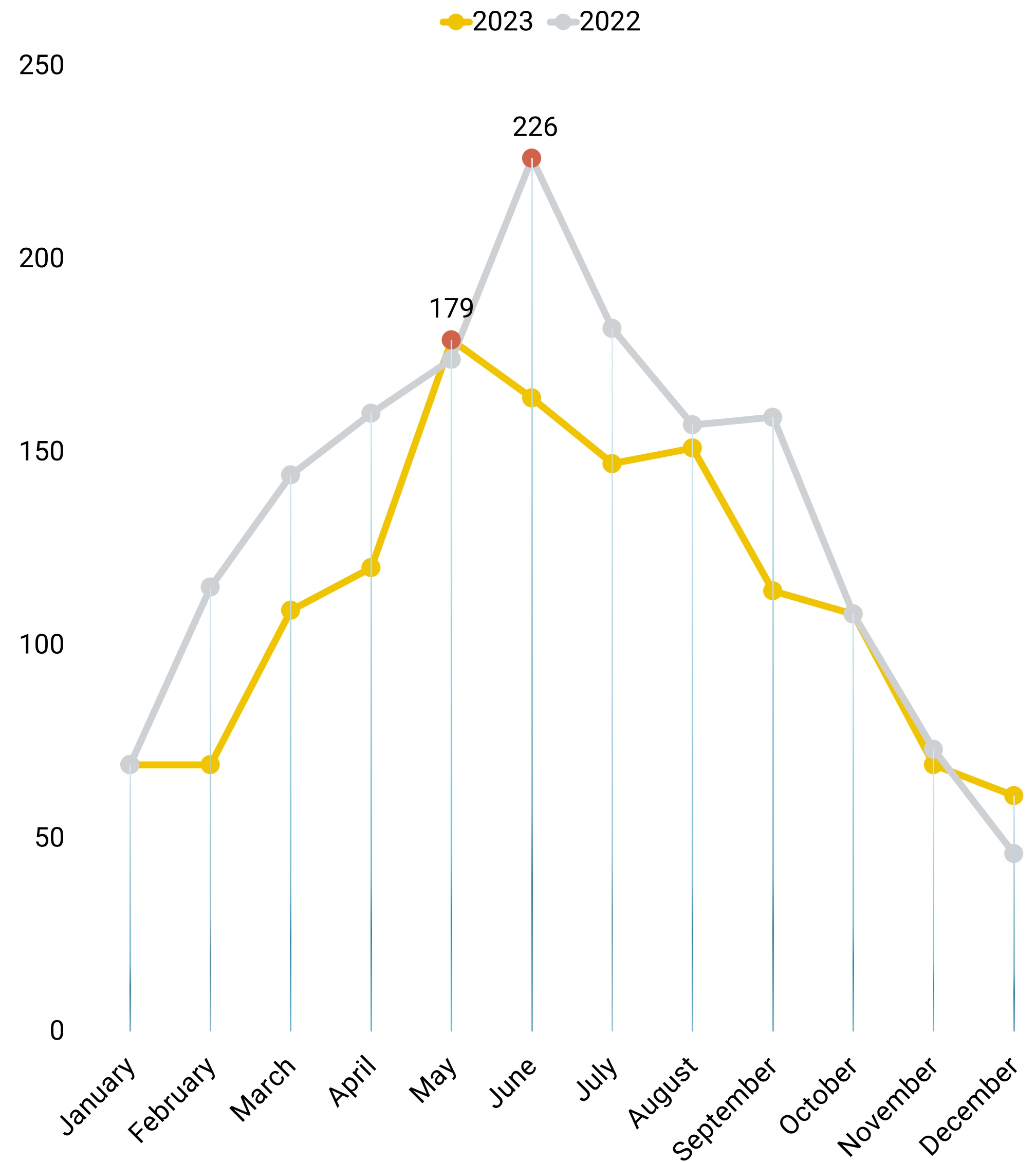
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Mason: Residential Homes and Condominiums

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes & condominiums.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2023	2022	% chg.
January	69	69	0.00%
February	69	115	-40.00%
March	109	144	-24.31%
April	120	160	-25.00%
May	179	174	2.87%
June	164	226	-27.43%
July	147	182	-19.23%
August	151	157	-3.82%
September	114	159	-28.30%
October	108	108	0.00%
November	69	73	-5.48%
December	61	46	32.61%
Total	1,360	1,613	
% chg.			-15.69%

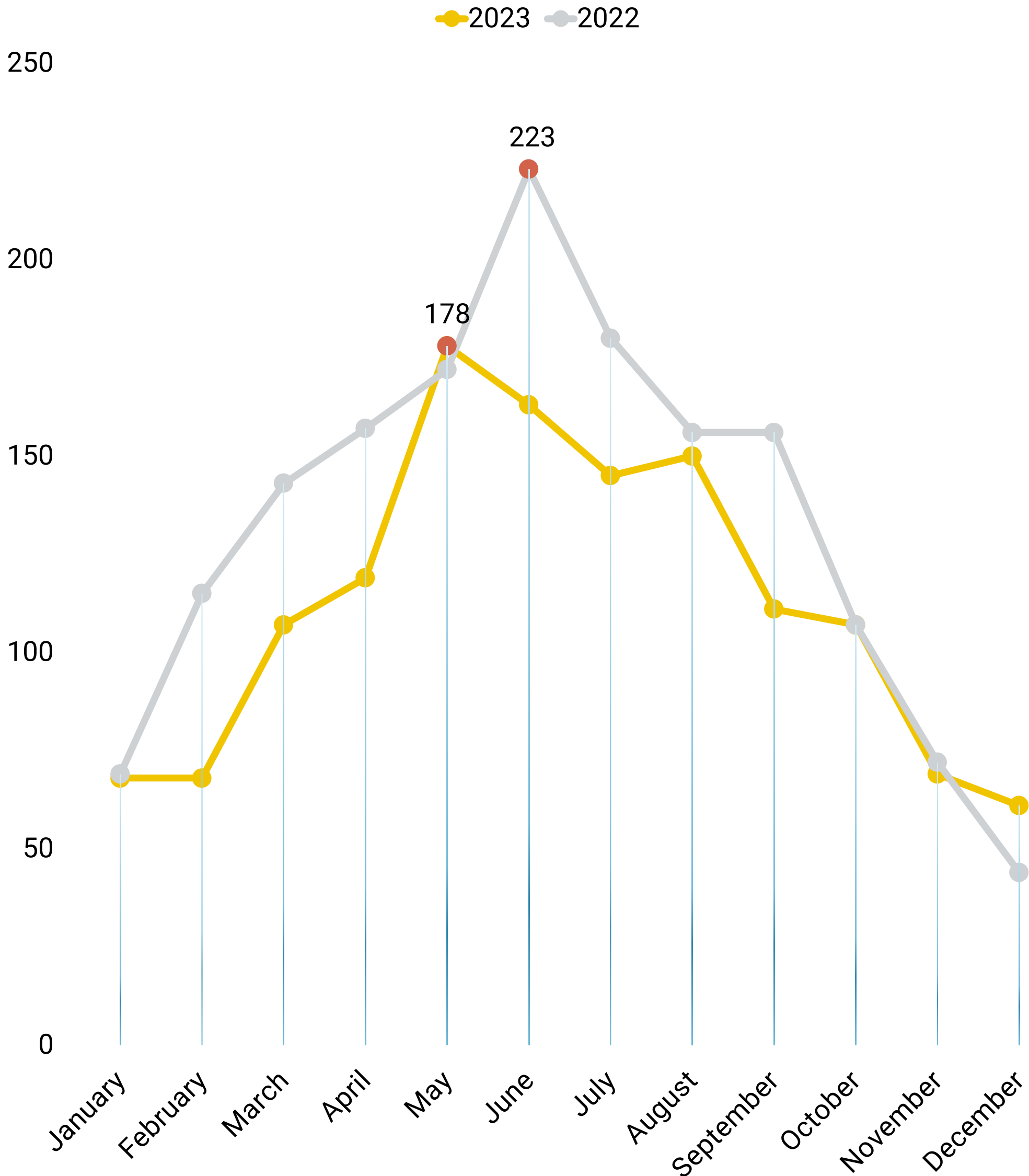


Mason: Residential Homes Only

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes only.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2023	2022	% chg.
January	68	69	-1.45%
February	68	115	-40.87%
March	107	143	-25.17%
April	119	157	-24.20%
May	178	172	3.49%
June	163	223	-26.91%
July	145	180	-19.44%
August	150	156	-3.85%
September	111	156	-28.85%
October	107	107	0.00%
November	69	72	-4.17%
December	61	44	38.64%
Total	1,346	1,594	
% chg.			-15.56%

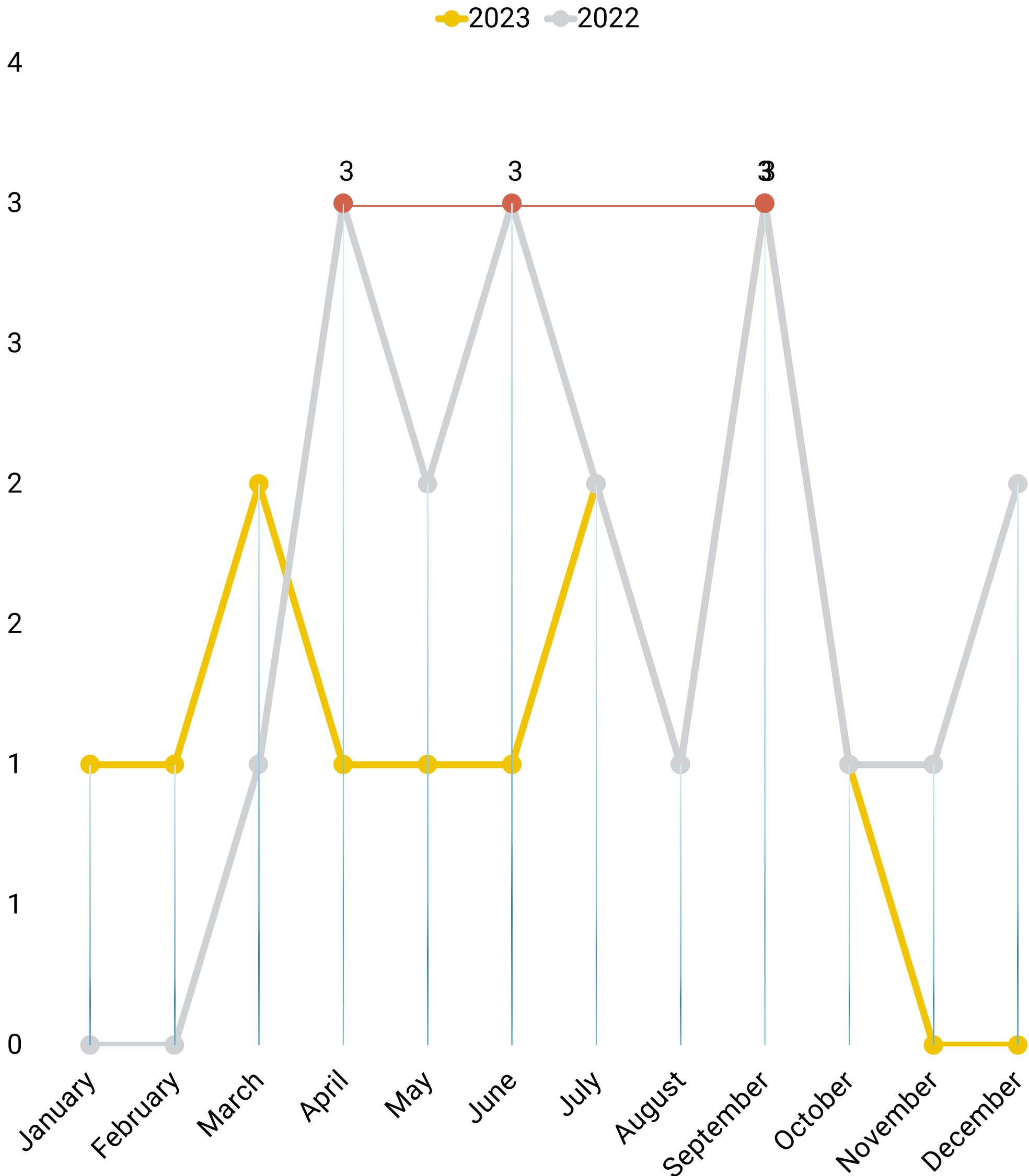


Mason: Condominiums Only

New Listings by Month

A comparison of new listings added each month this year vs. last year, for condominiums only.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2023	2022	% chg.
January	1	0	0.00%
February	1	0	0.00%
March	2	1	100.00%
April	1	3	-66.67%
May	1	2	-50.00%
June	1	3	-66.67%
July	2	2	0.00%
August	1	1	0.00%
September	3	3	0.00%
October	1	1	0.00%
November	0	1	-100.00%
December	0	2	-100.00%
Total	14	19	
% chg.			-26.32%

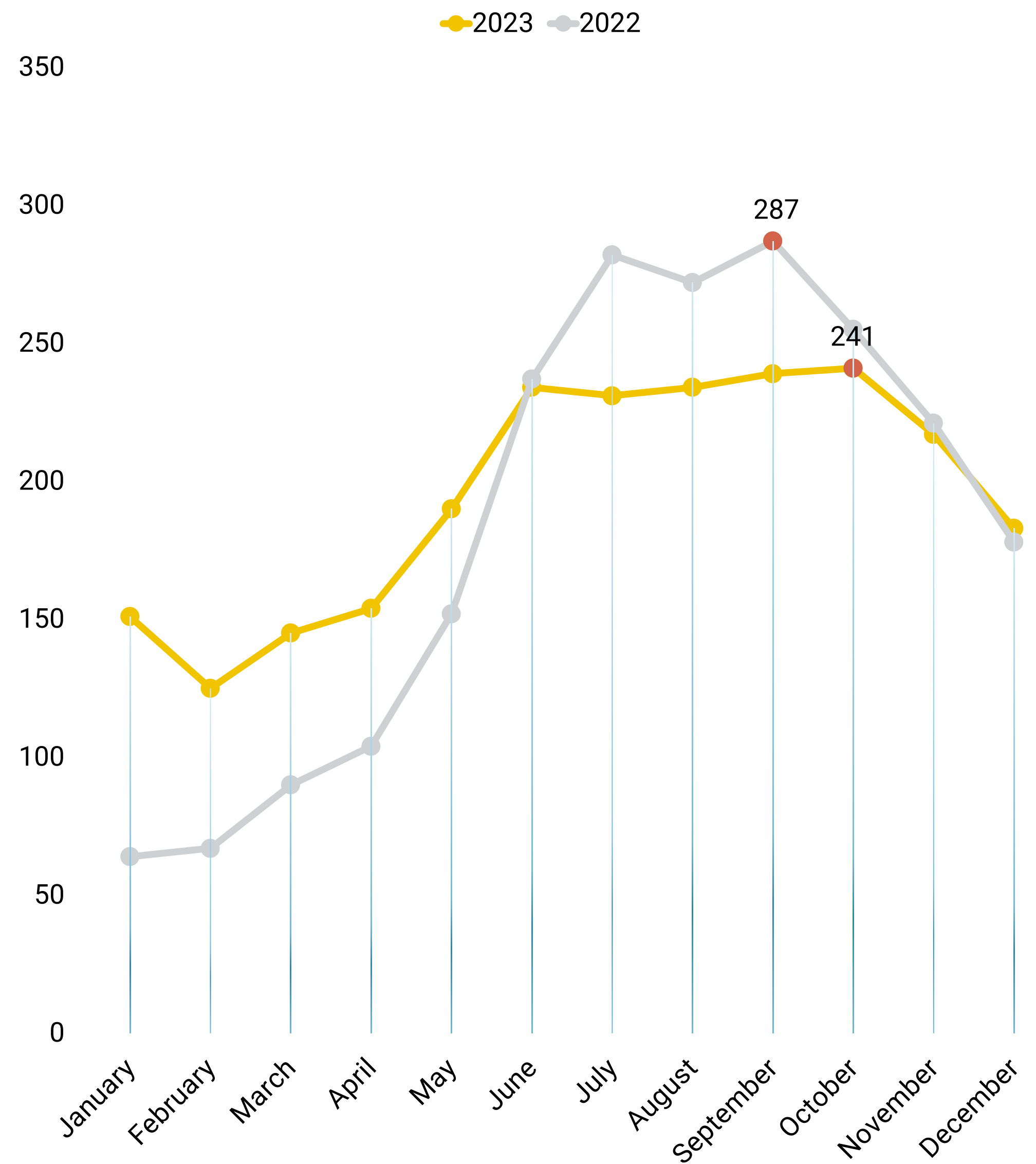


Mason: Residential Homes and Condominiums

Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes & condominiums.
Active Listings: Inventory on market.

	2023	2022	% chg.
January	151	64	135.94%
February	125	67	86.57%
March	145	90	61.11%
April	154	104	48.08%
May	190	152	25.00%
June	234	237	-1.27%
July	231	282	-18.09%
August	234	272	-13.97%
September	239	287	-16.72%
October	241	255	-5.49%
November	217	221	-1.81%
December	183	178	2.81%
Total	2,344	2,209	
% chg.	6.11%		

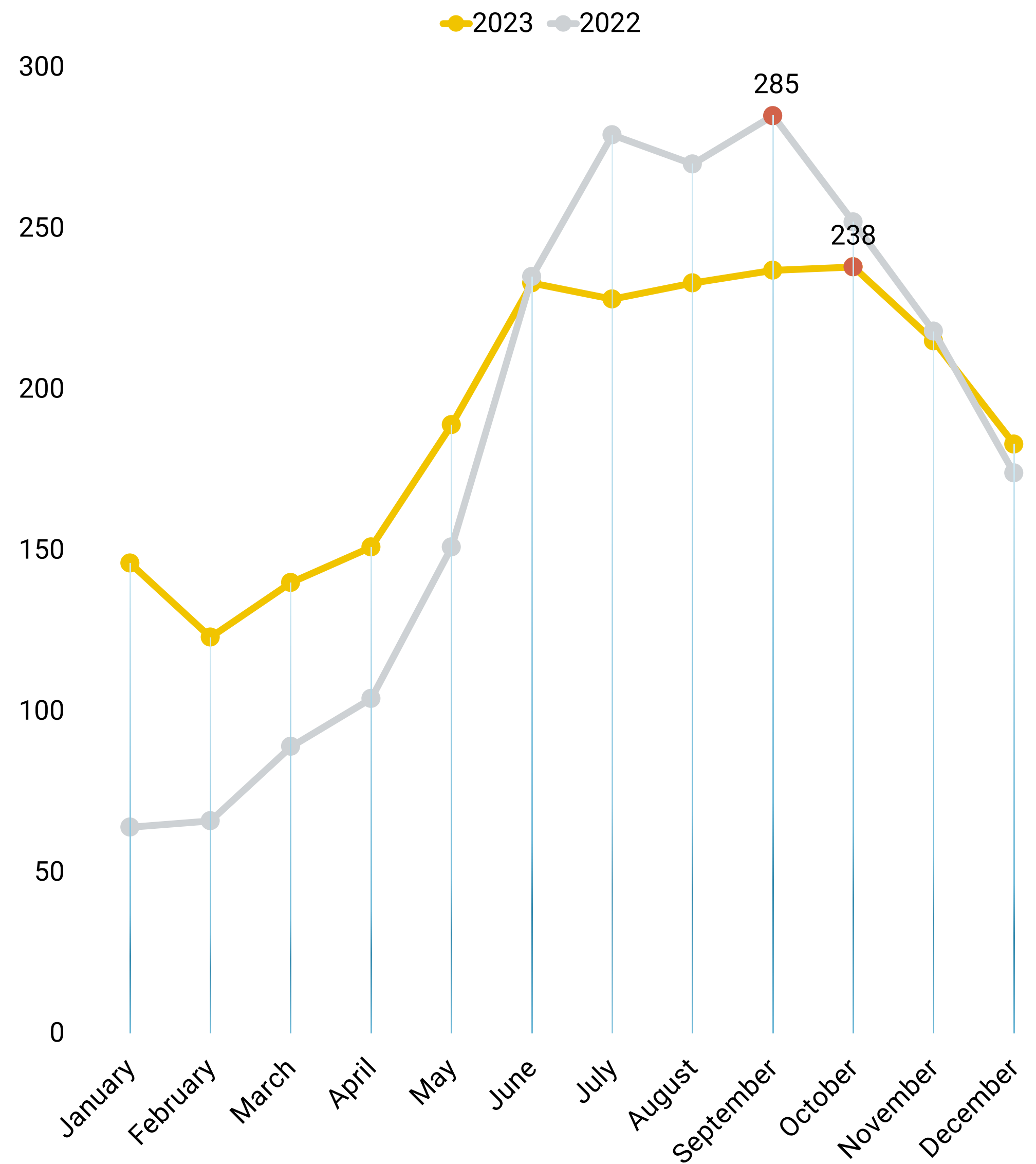


Mason: Residential Homes Only

Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes only.
Active Listings: Inventory on market.

	2023	2022	% chg.
January	146	64	128.13%
February	123	66	86.36%
March	140	89	57.30%
April	151	104	45.19%
May	189	151	25.17%
June	233	235	-0.85%
July	228	279	-18.28%
August	233	270	-13.70%
September	237	285	-16.84%
October	238	252	-5.56%
November	215	218	-1.38%
December	183	174	5.17%
Total	2,316	2,187	
% chg.	5.90%		

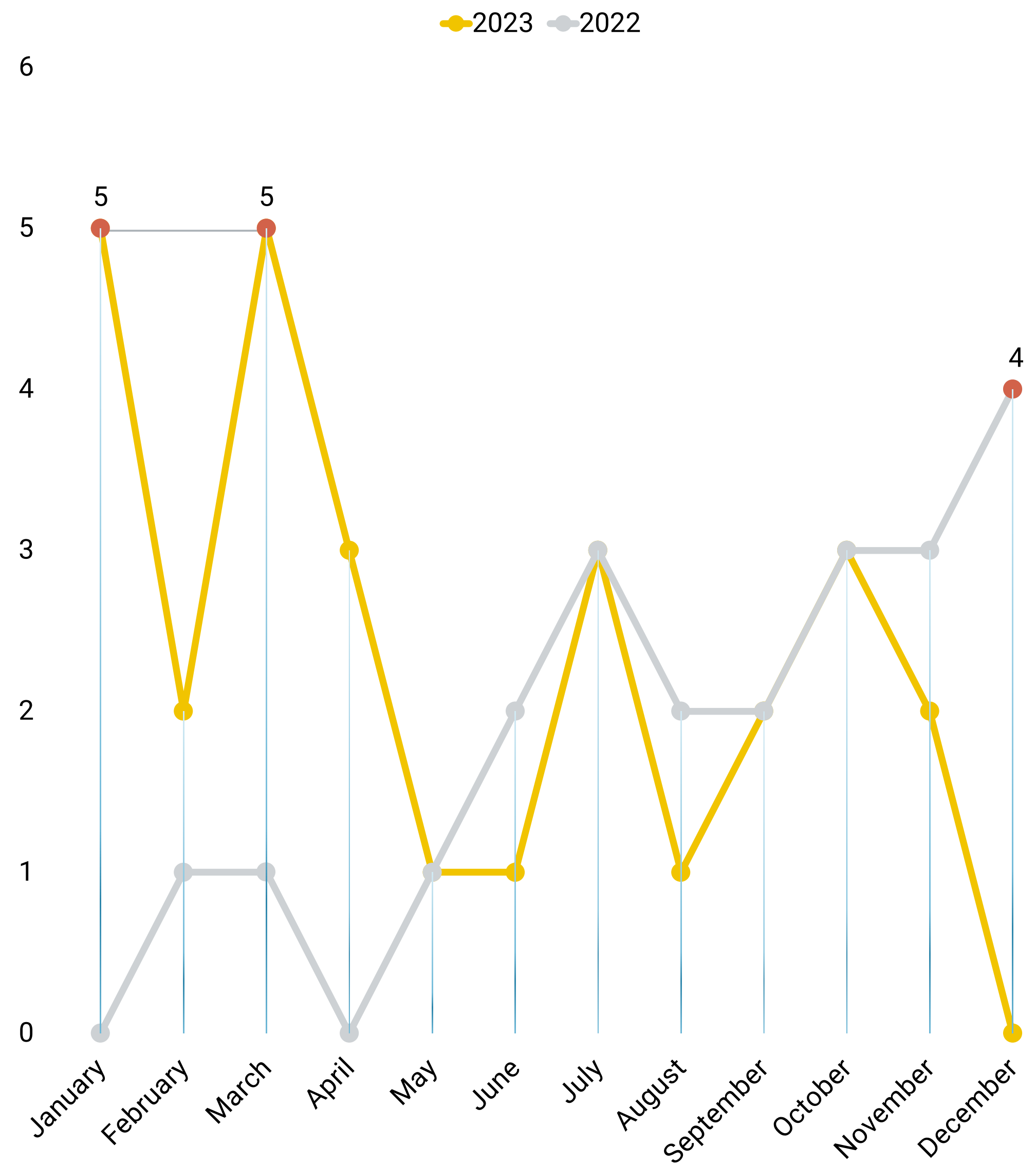


Mason: Condominiums Only

Active Listings by Month

A comparison of active listings each month this year vs. last year, for condominiums only.
Active Listings: Inventory on market.

	2023	2022	% chg.
January	5	0	0.00%
February	2	1	100.00%
March	5	1	400.00%
April	3	0	0.00%
May	1	1	0.00%
June	1	2	-50.00%
July	3	3	0.00%
August	1	2	-50.00%
September	2	2	0.00%
October	3	3	0.00%
November	2	3	-33.33%
December	0	4	-100.00%
Total	28	22	
% chg.			27.27%



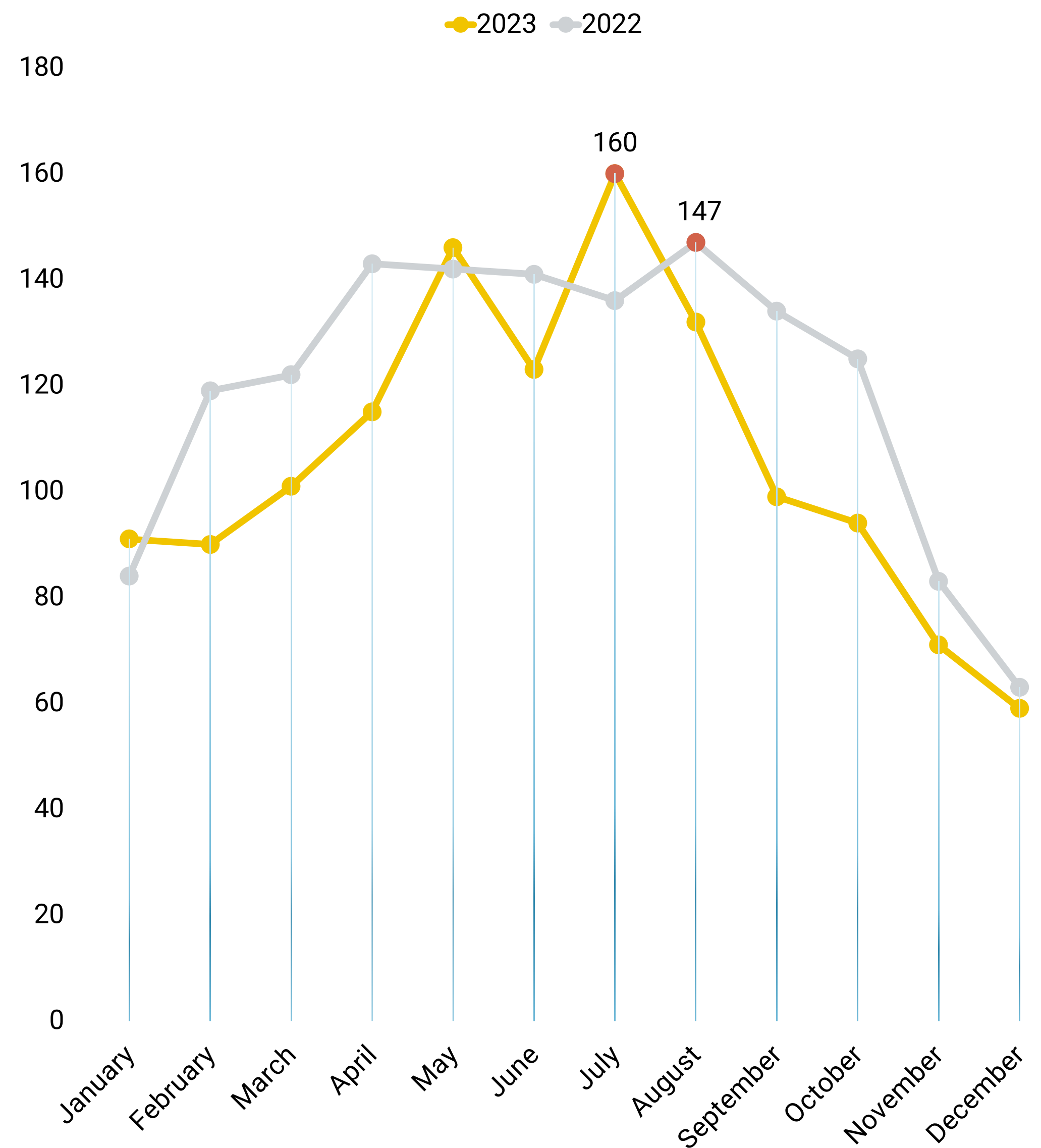
Mason: Residential Homes and Condominiums

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes & condominiums.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2023	2022	% chg.
January	91	84	8.33%
February	90	119	-24.37%
March	101	122	-17.21%
April	115	143	-19.58%
May	146	142	2.82%
June	123	141	-12.77%
July	160	136	17.65%
August	132	147	-10.20%
September	99	134	-26.12%
October	94	125	-24.80%
November	71	83	-14.46%
December	59	63	-6.35%
Total	1,281	1,439	
% chg.			-10.98%



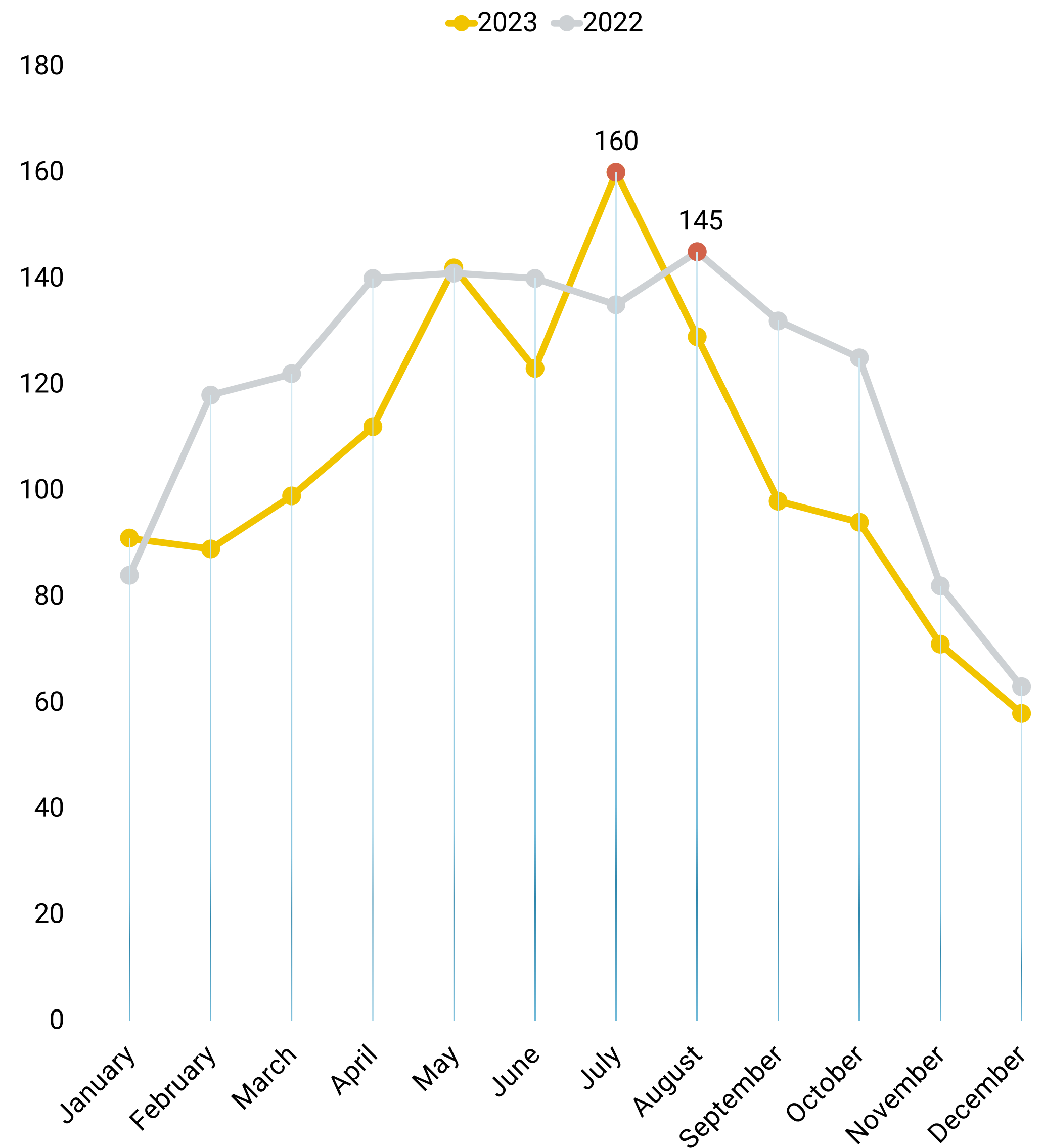
Mason: Residential Homes Only

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2023	2022	% chg.
January	91	84	8.33%
February	89	118	-24.58%
March	99	122	-18.85%
April	112	140	-20.00%
May	142	141	0.71%
June	123	140	-12.14%
July	160	135	18.52%
August	129	145	-11.03%
September	98	132	-25.76%
October	94	125	-24.80%
November	71	82	-13.41%
December	58	63	-7.94%
Total	1,266	1,427	
% chg.			-11.28%



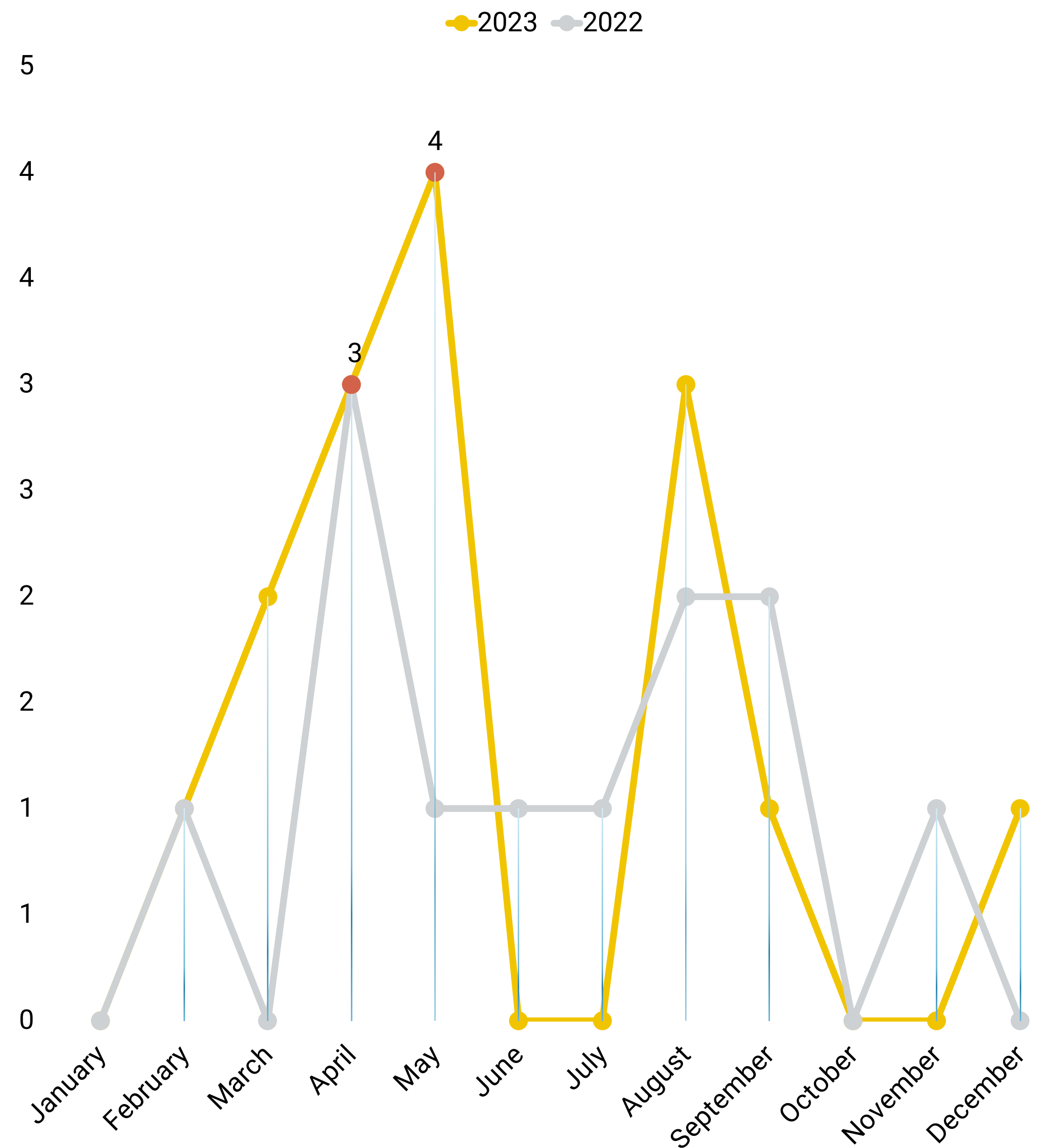
Mason: Condominiums Only

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for condominiums only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2023	2022	% chg.
January	0	0	0.00%
February	1	1	0.00%
March	2	0	0.00%
April	3	3	0.00%
May	4	1	300.00%
June	0	1	-100.00%
July	0	1	-100.00%
August	3	2	50.00%
September	1	2	-50.00%
October	0	0	0.00%
November	0	1	-100.00%
December	1	0	0.00%
Total	15	12	
% chg.			25.00%

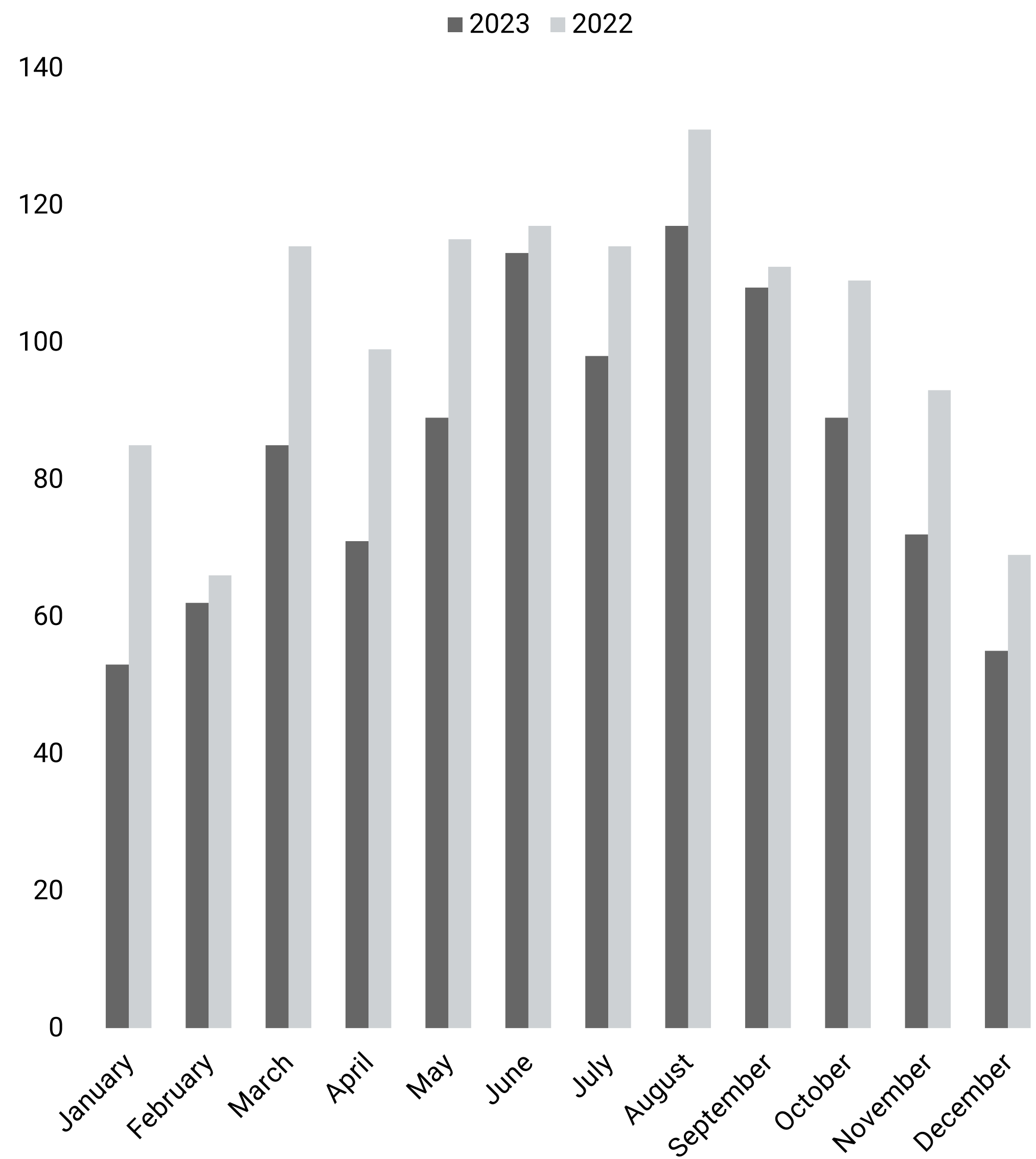


Mason: Residential Homes and Condominiums

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes & condominiums.

	2023	2022	% chg.
January	53	85	-37.65%
February	62	66	-6.06%
March	85	114	-25.44%
April	71	99	-28.28%
May	89	115	-22.61%
June	113	117	-3.42%
July	98	114	-14.04%
August	117	131	-10.69%
September	108	111	-2.70%
October	89	109	-18.35%
November	72	93	-22.58%
December	55	69	-20.29%
Total	1,012	1,223	
% chg.			-17.25%

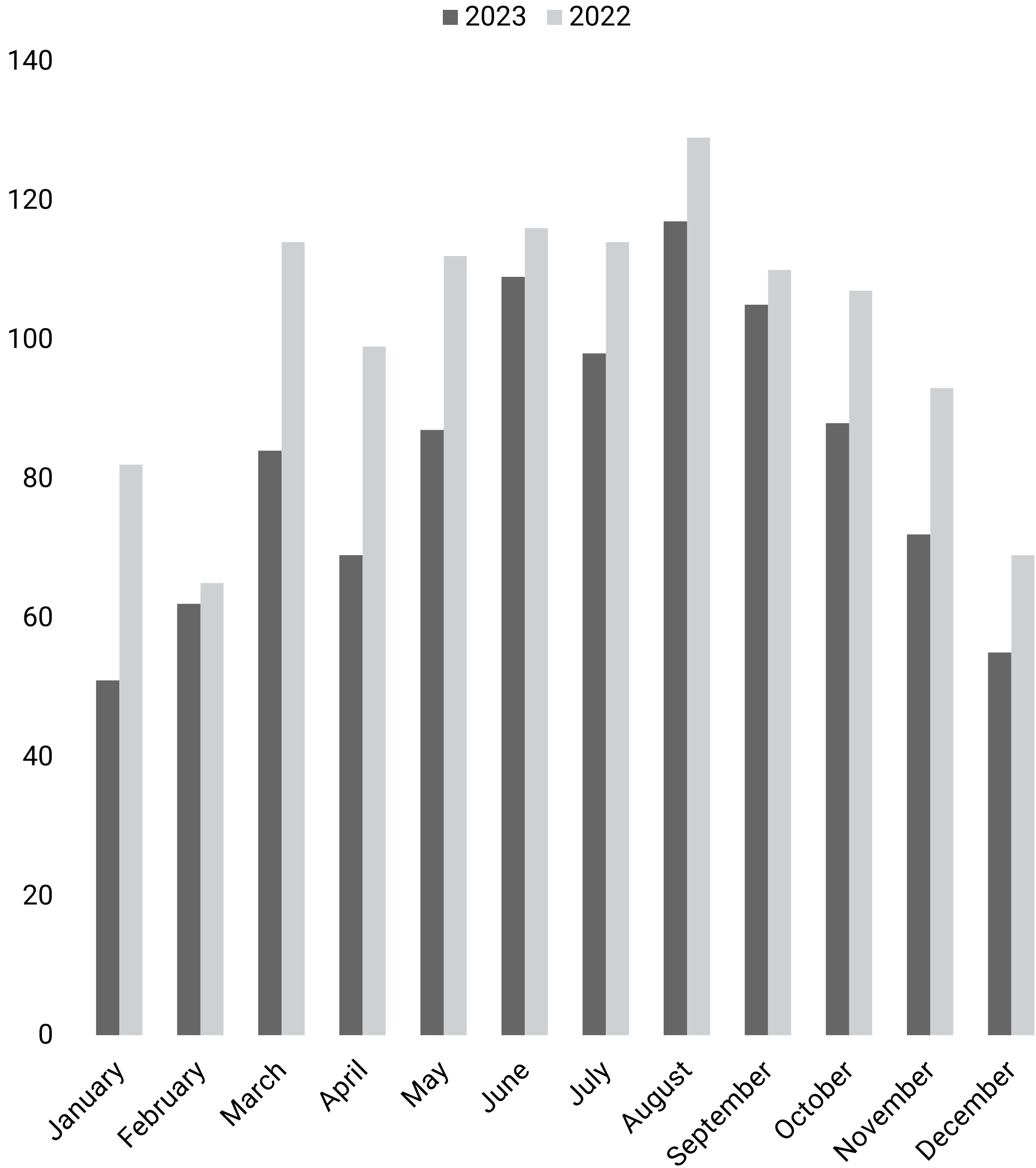


Mason: Residential Homes Only

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes only.

	2023	2022	% chg.
January	51	82	-37.80%
February	62	65	-4.62%
March	84	114	-26.32%
April	69	99	-30.30%
May	87	112	-22.32%
June	109	116	-6.03%
July	98	114	-14.04%
August	117	129	-9.30%
September	105	110	-4.55%
October	88	107	-17.76%
November	72	93	-22.58%
December	55	69	-20.29%
Total	997	1,210	
% chg.			-17.60%

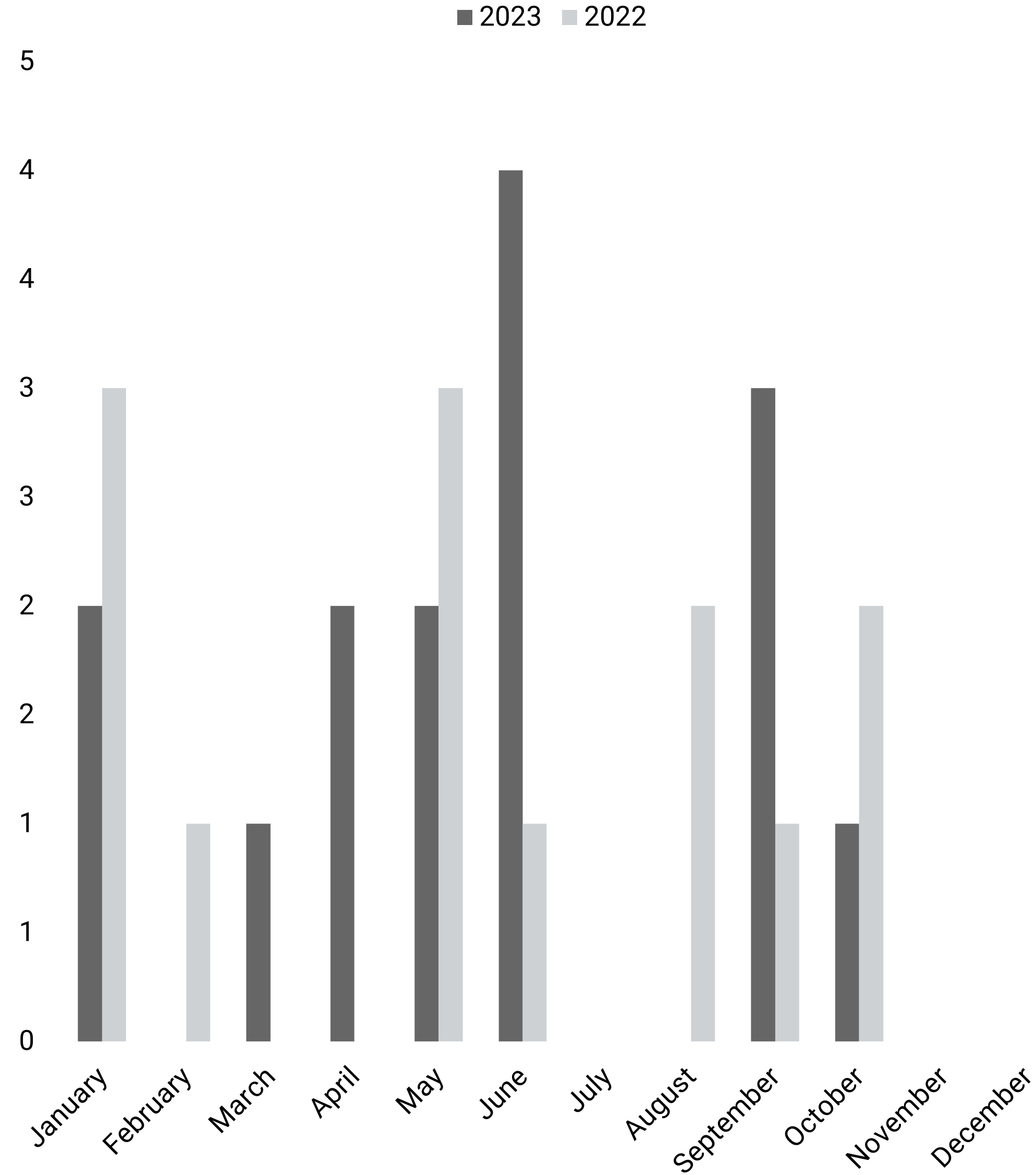


Mason: Condominiums Only

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for condominiums only.

	2023	2022	% chg.
January	2	3	-33.33%
February	0	1	-100.00%
March	1	0	0.00%
April	2	0	0.00%
May	2	3	-33.33%
June	4	1	300.00%
July	0	0	0.00%
August	0	2	-100.00%
September	3	1	200.00%
October	1	2	-50.00%
November	0	0	0.00%
December	0	0	0.00%
Total	15	13	
% chg.			15.38%

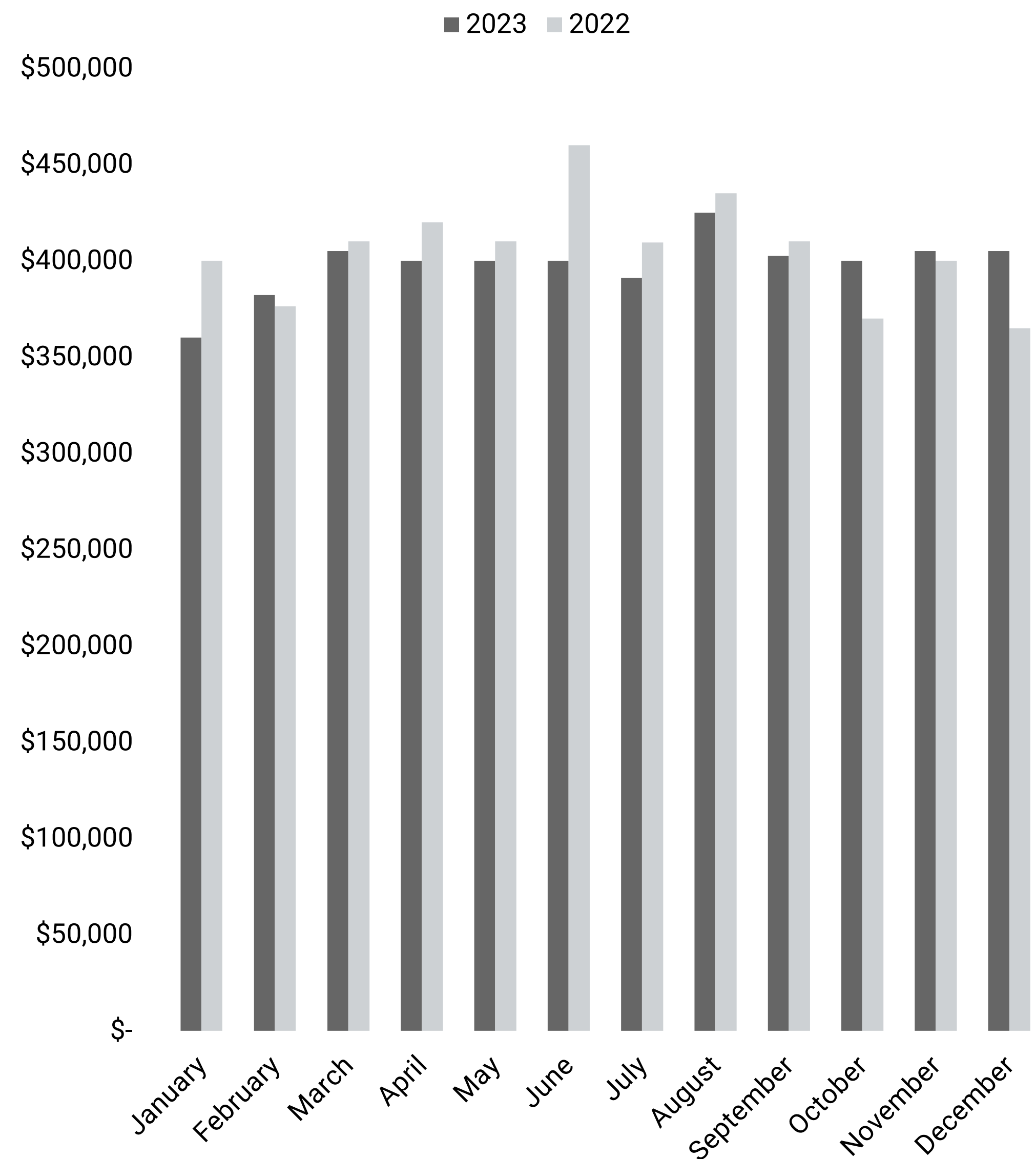


Mason: Residential Homes and Condominiums

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes & condominiums. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2023	2022	% chg.
January	\$ 360,000	\$ 400,000	-10.00%
February	\$ 382,200	\$ 376,250	1.58%
March	\$ 405,000	\$ 410,000	-1.22%
April	\$ 400,000	\$ 420,000	-4.76%
May	\$ 400,000	\$ 410,000	-2.44%
June	\$ 400,000	\$ 460,000	-13.04%
July	\$ 391,000	\$ 409,500	-4.52%
August	\$ 425,000	\$ 435,000	-2.30%
September	\$ 402,500	\$ 410,000	-1.83%
October	\$ 399,900	\$ 370,000	8.08%
November	\$ 405,000	\$ 400,000	1.25%
December	\$ 405,000	\$ 365,000	10.96%
Total	\$ 399,950	\$ 405,000	
% chg.			-1.25%

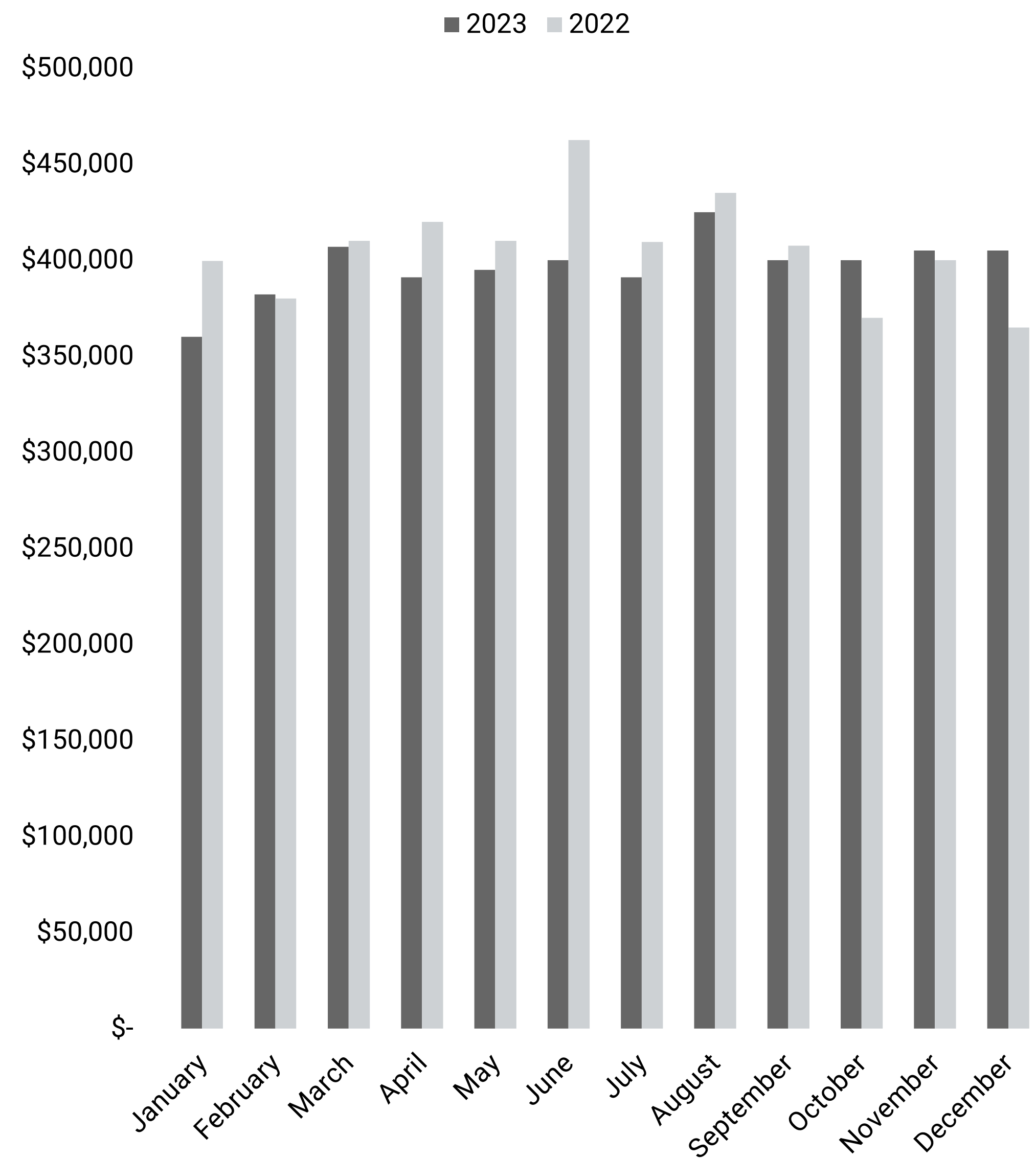


Mason: Residential Homes Only

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes only. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2023	2022	% chg.
January	\$ 360,000	\$ 399,490	-9.89%
February	\$ 382,200	\$ 380,000	0.58%
March	\$ 407,000	\$ 410,000	-0.73%
April	\$ 391,000	\$ 420,000	-6.90%
May	\$ 395,000	\$ 410,000	-3.66%
June	\$ 400,000	\$ 462,500	-13.51%
July	\$ 391,000	\$ 409,500	-4.52%
August	\$ 425,000	\$ 435,000	-2.30%
September	\$ 400,000	\$ 407,500	-1.84%
October	\$ 399,900	\$ 370,000	8.08%
November	\$ 405,000	\$ 400,000	1.25%
December	\$ 405,000	\$ 365,000	10.96%
Total	\$ 399,950	\$ 405,000	
% chg.			-1.25%

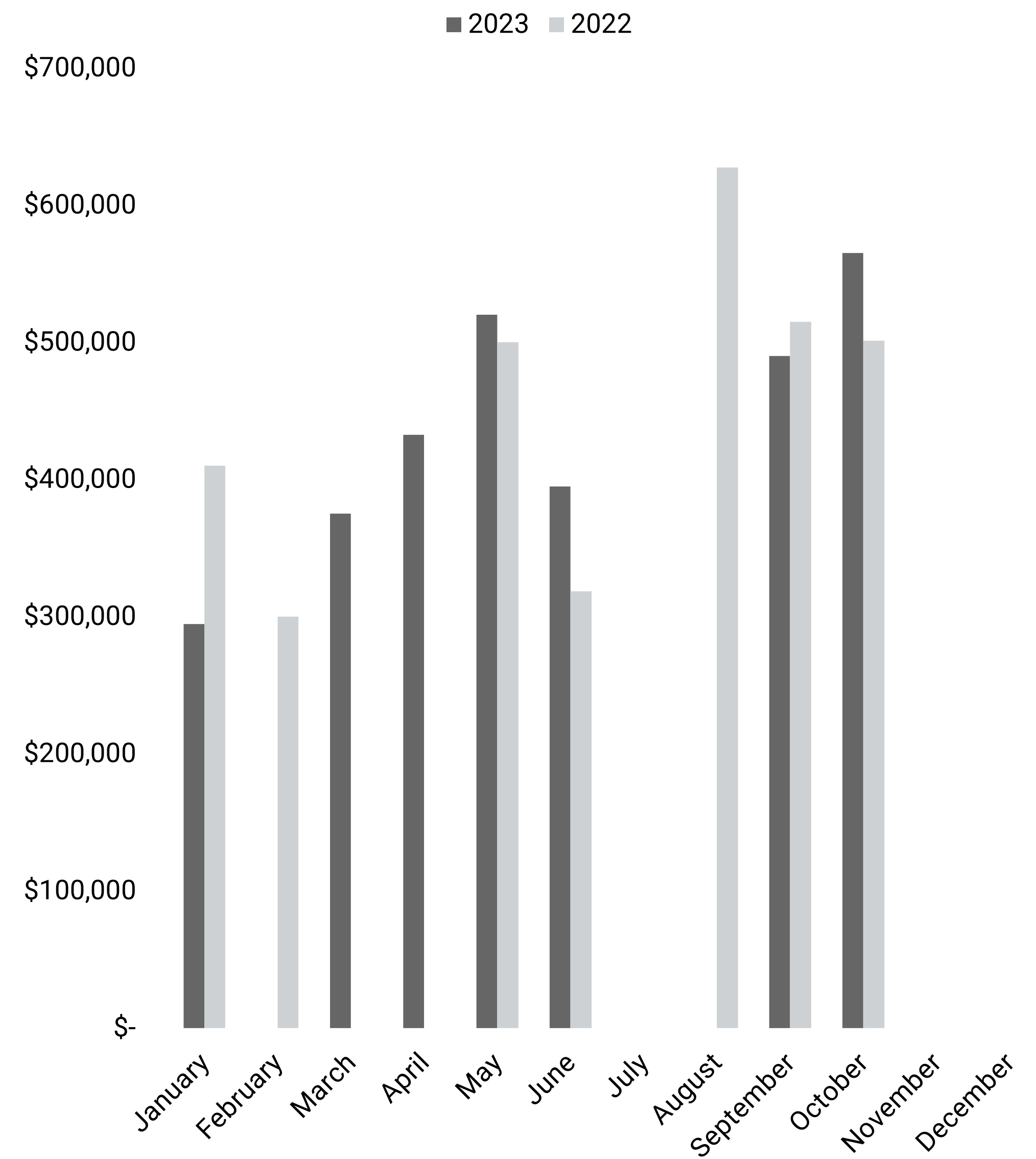


Mason: Condominiums Only

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for condominiums only. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2023	2022	% chg.
January	\$ 294,500	\$ 410,000	-28.17%
February	\$ -	\$ 299,950	-100.00%
March	\$ 375,000	\$ -	0.00%
April	\$ 432,500	\$ -	0.00%
May	\$ 520,000	\$ 500,000	4.00%
June	\$ 394,750	\$ 318,500	23.94%
July	\$ -	\$ -	0.00%
August	\$ -	\$ 627,500	-100.00%
September	\$ 490,000	\$ 515,000	-4.85%
October	\$ 565,000	\$ 501,000	12.77%
November	\$ -	\$ -	0.00%
December	\$ -	\$ -	0.00%
Total	\$ 435,000	\$ 500,000	
% chg.			-13.00%



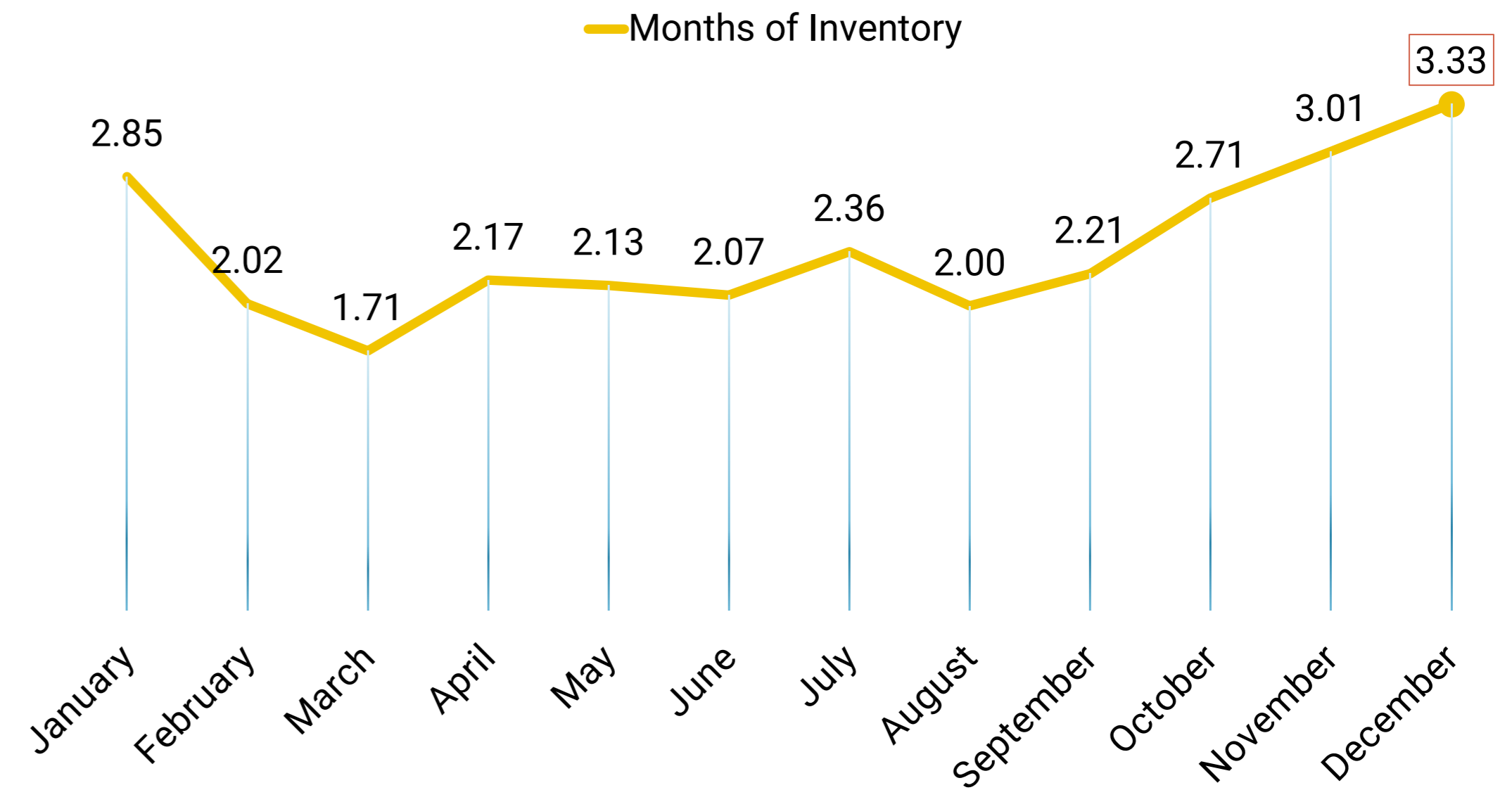
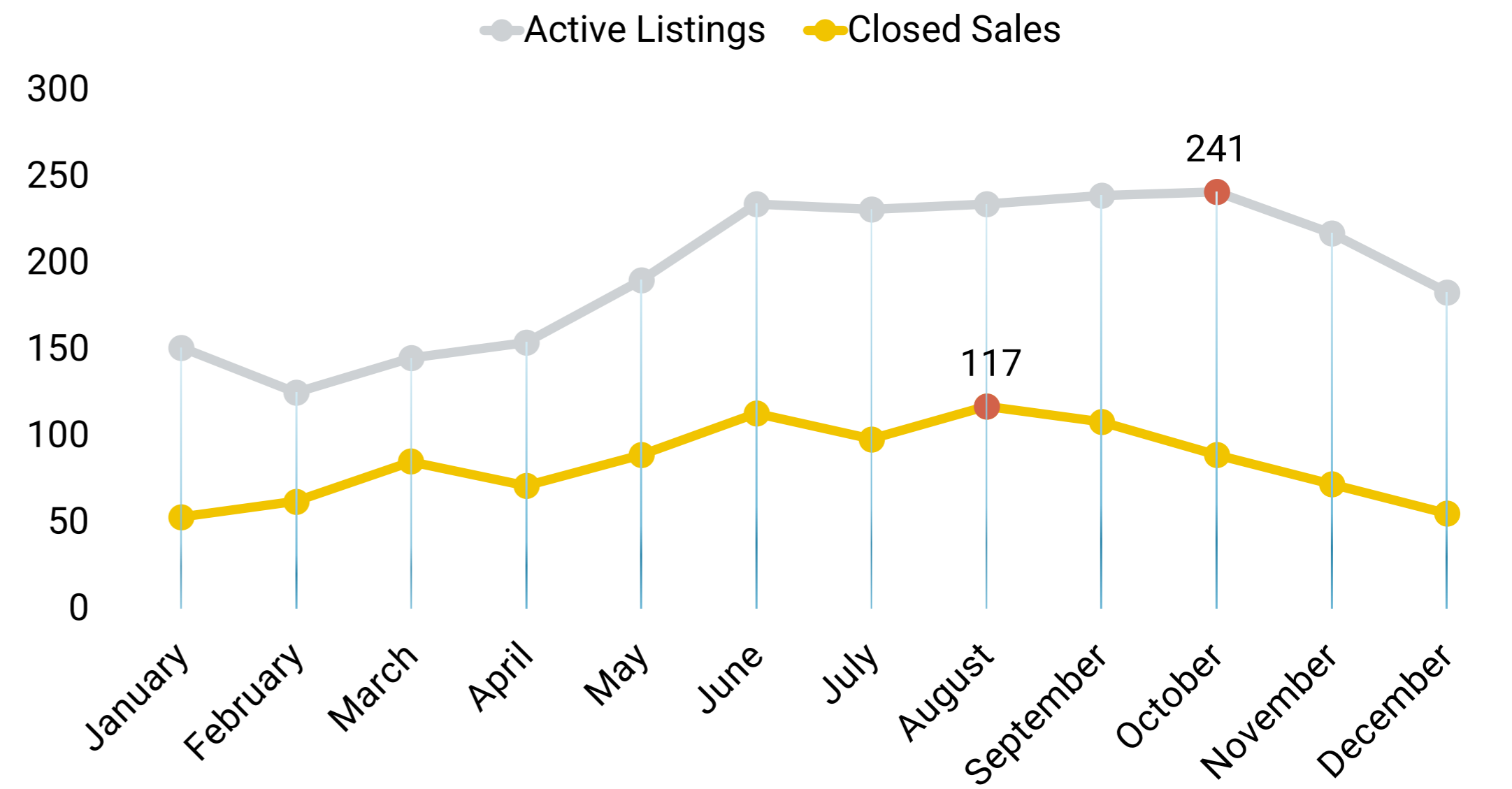
Mason: Residential Homes and Condominiums

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes & condominiums.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	151	53	2.85
February	125	62	2.02
March	145	85	1.71
April	154	71	2.17
May	190	89	2.13
June	234	113	2.07
July	231	98	2.36
August	234	117	2.00
September	239	108	2.21
October	241	89	2.71
November	217	72	3.01
December	183	55	3.33



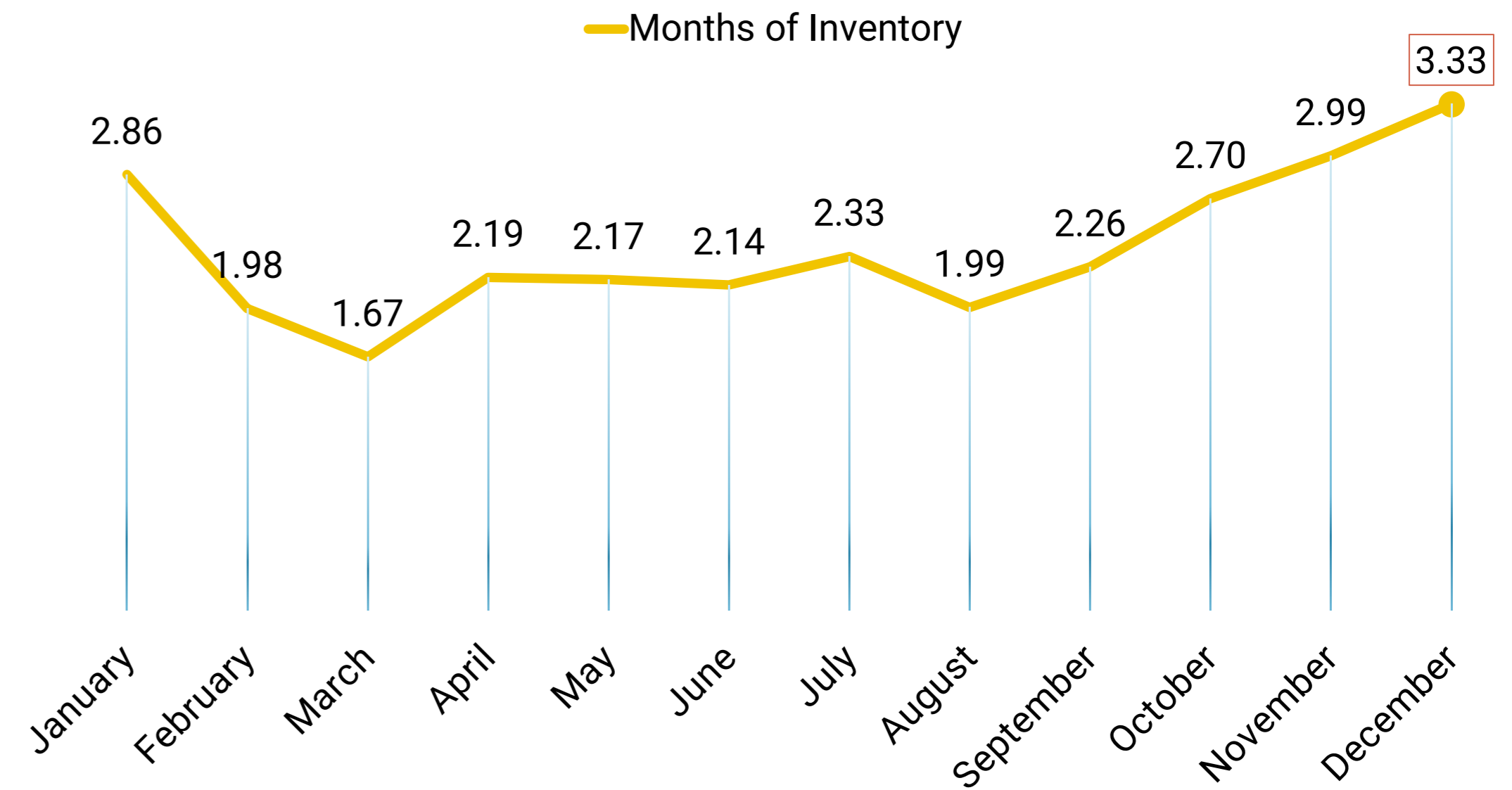
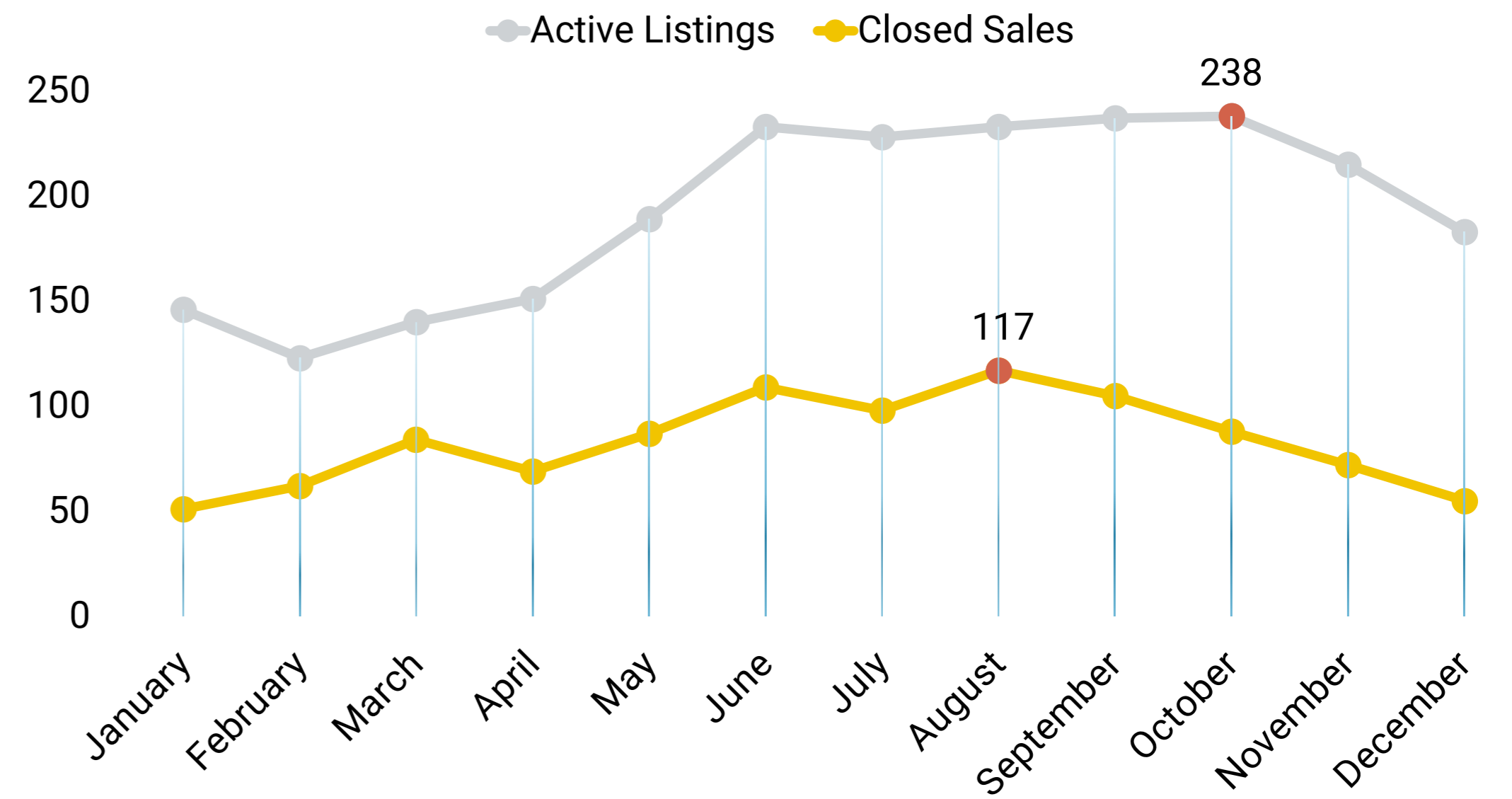
Mason: Residential Homes Only

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	146	51	2.86
February	123	62	1.98
March	140	84	1.67
April	151	69	2.19
May	189	87	2.17
June	233	109	2.14
July	228	98	2.33
August	233	117	1.99
September	237	105	2.26
October	238	88	2.70
November	215	72	2.99
December	183	55	3.33



Mason: Condominiums Only

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for condominiums only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	5	2	2.50
February	2	0	0.00
March	5	1	5.00
April	3	2	1.50
May	1	2	0.50
June	1	4	0.25
July	3	0	0.00
August	1	0	0.00
September	2	3	0.67
October	3	1	3.00
November	2	0	0.00
December	0	0	0.00

