

| Breakouts: CHELAN MAP AREAS |              |              |                     |                     |                      | Northwest Multiple Listing Service - June 2024 |                  |                   |                 |                 |                  |                     |                     |                        |                     |
|-----------------------------|--------------|--------------|---------------------|---------------------|----------------------|--|------------------|-------------------|-----------------|-----------------|------------------|---------------------|---------------------|------------------------|---------------------|
| RES+CONDO                   | LISTINGS     |              |                     |                     |                      | PENDING SALES                                  |                  |                   | CLOSED SALES    |                 |                  |                     |                     |                        |                     |
| Map Area                    | New Jun 2024 | New Jun 2023 | Ttl Active Jun 2024 | Ttl Active Jun 2023 | % Change, Ttl Active | Pending Jun 2024                               | Pending Jun 2023 | % Change, Pending | Closed Jun 2024 | Closed Jun 2023 | % Change, Closed | Median \$, Jun 2024 | Median \$, Jun 2023 | % Change, Median Price | Months of Inventory |
| 961                         | 29           | 42           | 148                 | 76                  | 94.74%               | 25   | 27               | -7.41%            | 18              | 21              | -14.29%          | \$949,500           | \$635,000           | 49.53%                 | 8.22                |
| 963                         | 9            | 12           | 25                  | 16                  | 56.25%               | 8  | 9                | -11.11%           | 2               | 7               | -71.43%          | \$852,500           | \$485,000           | 75.77%                 | 12.50               |
| 964                         | 4            | 7            | 11                  | 13                  | -15.38%              | 6  | 4                | 50.00%            | 7               | 5               | 40.00%           | \$800,000           | \$524,900           | 52.41%                 | 1.57                |
| 971                         | 52           | 65           | 105                 | 83                  | 26.51%               | 42   | 44               | -4.55%            | 41              | 45              | -8.89%           | \$539,700           | \$524,900           | 2.82%                  | 2.56                |
| 972                         | 37           | 44           | 101                 | 101                 | 0.00%                | 15   | 22               | -31.82%           | 16              | 18              | -11.11%          | \$856,500           | \$692,500           | 23.68%                 | 6.31                |
| <b>ALL Chel Co</b>          | <b>131</b>   | <b>170</b>   | <b>390</b>          | <b>289</b>          | <b>34.95%</b>        | <b>96</b>                                      | <b>106</b>       | <b>-9.43%</b>     | <b>84</b>       | <b>96</b>       | <b>-12.50%</b>   | <b>\$617,500</b>    | <b>\$547,500</b>    | <b>12.79%</b>          | <b>4.64</b>         |

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| RES ONLY                    | LISTINGS     |              |                     |                     |                      | PENDING SALES                                  |                  |                   | CLOSED SALES    |                 |                  |                     |                     |                        |                     |
| Map Area                    | New Jun 2024 | New Jun 2023 | Ttl Active Jun 2024 | Ttl Active Jun 2023 | % Change, Ttl Active | Pending Jun 2024                               | Pending Jun 2023 | % Change, Pending | Closed Jun 2024 | Closed Jun 2023 | % Change, Closed | Median \$, Jun 2024 | Median \$, Jun 2023 | % Change, Median Price | Months of Inventory |
| 961                         | 24           | 37           | 115                 | 62                  | 85.48%               | 22   | 26               | -15.38%           | 17              | 16              | 6.25%            | \$1,000,000         | \$717,475           | 39.38%                 | 6.76                |
| 963                         | 9            | 12           | 25                  | 16                  | 56.25%               | 8  | 9                | -11.11%           | 2               | 7               | -71.43%          | \$852,500           | \$485,000           | 75.77%                 | 12.50               |
| 964                         | 4            | 7            | 11                  | 13                  | -15.38%              | 6  | 4                | 50.00%            | 7               | 5               | 40.00%           | \$800,000           | \$524,900           | 52.41%                 | 1.57                |
| 971                         | 47           | 63           | 99                  | 78                  | 26.92%               | 38   | 41               | -7.32%            | 38              | 43              | -11.63%          | \$552,000           | \$525,000           | 5.14%                  | 2.61                |
| 972                         | 34           | 42           | 96                  | 94                  | 2.13%                | 14   | 20               | -30.00%           | 15              | 15              | 0.00%            | \$860,000           | \$775,000           | 10.97%                 | 6.40                |
| <b>ALL Chel Co</b>          | <b>118</b>   | <b>161</b>   | <b>346</b>          | <b>263</b>          | <b>31.56%</b>        | <b>88</b>                                      | <b>100</b>       | <b>-12.00%</b>    | <b>79</b>       | <b>86</b>       | <b>-8.14%</b>    | <b>\$675,000</b>    | <b>\$583,150</b>    | <b>15.75%</b>          | <b>4.38</b>         |

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| CONDO ONLY                  | LISTINGS     |              |                     |                     |                      | PENDING SALES                                  |                  |                   | CLOSED SALES    |                 |                  |                     |                     |                        |                     |
| Map Area                    | New Jun 2024 | New Jun 2023 | Ttl Active Jun 2024 | Ttl Active Jun 2023 | % Change, Ttl Active | Pending Jun 2024                               | Pending Jun 2023 | % Change, Pending | Closed Jun 2024 | Closed Jun 2023 | % Change, Closed | Median \$, Jun 2024 | Median \$, Jun 2023 | % Change, Median Price | Months of Inventory |
| 961                         | 5            | 5            | 33                  | 14                  | 135.71%              | 3  | 1                | 200.00%           | 1               | 5               | -80.00%          | \$380,000           | \$535,000           | -28.97%                | 33.00               |
| 963                         | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 964                         | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 971                         | 5            | 2            | 6                   | 5                   | 20.00%               | 4  | 3                | 33.33%            | 3               | 2               | 50.00%           | \$275,000           | \$310,000           | -11.29%                | 2.00                |
| 972                         | 3            | 2            | 5                   | 7                   | -28.57%              | 1  | 2                | -50.00%           | 1               | 3               | -66.67%          | \$567,000           | \$430,000           | 31.86%                 | 5.00                |
| <b>ALL Chel Co</b>          | <b>13</b>    | <b>9</b>     | <b>44</b>           | <b>26</b>           | <b>69.23%</b>        | <b>8</b>                                       | <b>6</b>         | <b>33.33%</b>     | <b>5</b>        | <b>10</b>       | <b>-50.00%</b>   | <b>\$380,000</b>    | <b>\$470,500</b>    | <b>-19.23%</b>         | <b>8.80</b>         |