

| Breakouts: CHELAN MAP AREAS |              |              |                     |                     |                      | Northwest Multiple Listing Service - September 2024 |                  |                   |                 |                 |                  |                     |                     |                        |                     |
|-----------------------------|--------------|--------------|---------------------|---------------------|----------------------|---|------------------|-------------------|-----------------|-----------------|------------------|---------------------|---------------------|------------------------|---------------------|
| RES+CONDO                   | LISTINGS     |              |                     |                     |                      | PENDING SALES                                       |                  |                   | CLOSED SALES    |                 |                  |                     |                     |                        |                     |
| Map Area                    | New Sep 2024 | New Sep 2023 | Ttl Active Sep 2024 | Ttl Active Sep 2023 | % Change, Ttl Active | Pending Sep 2024                                    | Pending Sep 2023 | % Change, Pending | Closed Sep 2024 | Closed Sep 2023 | % Change, Closed | Median \$, Sep 2024 | Median \$, Sep 2023 | % Change, Median Price | Months of Inventory |
| 961                         | 22           | 18           | 142                 | 68                  | 108.82%              | 17  | 25               | -32.00%           | 20              | 14              | 42.86%           | \$668,500           | \$612,500           | 9.14%                  | 7.10                |
| 963                         | 8            | 7            | 26                  | 22                  | 18.18%               | 4   | 4                | 0.00%             | 6               | 3               | 100.00%          | \$704,950           | \$433,700           | 62.54%                 | 0.00                |
| 964                         | 2            | 3            | 14                  | 7                   | 100.00%              | 1   | 6                | -83.33%           | 3               | 5               | -40.00%          | \$435,000           | \$400,000           | 8.75%                  | 4.67                |
| 971                         | 48           | 53           | 110                 | 110                 | 0.00%                | 65  | 35               | 85.71%            | 46              | 41              | 12.20%           | \$540,725           | \$520,000           | 3.99%                  | 2.39                |
| 972                         | 18           | 23           | 106                 | 92                  | 15.22%               | 7   | 32               | -78.13%           | 14              | 19              | -26.32%          | \$878,250           | \$533,900           | 64.50%                 | 7.57                |
| <b>ALL Chel Co</b>          | <b>98</b>    | <b>104</b>   | <b>398</b>          | <b>299</b>          | <b>33.11%</b>        | <b>94</b>   | <b>102</b>       | <b>-7.84%</b>     | <b>89</b>       | <b>82</b>       | <b>8.54%</b>     | <b>\$625,000</b>    | <b>\$520,000</b>    | <b>20.19%</b>          | <b>4.47</b>         |

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| RES ONLY                    | LISTINGS     |              |                     |                     |                      | PENDING SALES                                       |                  |                   | CLOSED SALES    |                 |                  |                     |                     |                        |                     |
| Map Area                    | New Sep 2024 | New Sep 2023 | Ttl Active Sep 2024 | Ttl Active Sep 2023 | % Change, Ttl Active | Pending Sep 2024                                    | Pending Sep 2023 | % Change, Pending | Closed Sep 2024 | Closed Sep 2023 | % Change, Closed | Median \$, Sep 2024 | Median \$, Sep 2023 | % Change, Median Price | Months of Inventory |
| 961                         | 17           | 12           | 104                 | 55                  | 89.09%               | 17  | 17               | 0.00%             | 19              | 13              | 46.15%           | \$685,000           | \$625,000           | 9.60%                  | 5.47                |
| 963                         | 8            | 7            | 26                  | 22                  | 18.18%               | 4   | 4                | 0.00%             | 6               | 3               | 100.00%          | \$704,950           | \$433,700           | 62.54%                 | 0.00                |
| 964                         | 2            | 3            | 14                  | 7                   | 100.00%              | 1   | 6                | -83.33%           | 3               | 5               | -40.00%          | \$435,000           | \$400,000           | 8.75%                  | 0.00                |
| 971                         | 43           | 50           | 101                 | 105                 | -3.81%               | 62  | 33               | 87.88%            | 44              | 39              | 12.82%           | \$543,725           | \$520,000           | 4.56%                  | 2.30                |
| 972                         | 18           | 19           | 98                  | 84                  | 16.67%               | 6   | 30               | -80.00%           | 13              | 15              | -13.33%          | \$899,000           | \$610,000           | 47.38%                 | 7.54                |
| <b>ALL Chel Co</b>          | <b>88</b>    | <b>91</b>    | <b>343</b>          | <b>273</b>          | <b>25.64%</b>        | <b>90</b>   | <b>90</b>        | <b>0.00%</b>      | <b>85</b>       | <b>75</b>       | <b>13.33%</b>    | <b>\$650,000</b>    | <b>\$525,400</b>    | <b>23.72%</b>          | <b>4.04</b>         |

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| CONDO ONLY                  | LISTINGS     |              |                     |                     |                      | PENDING SALES                                       |                  |                   | CLOSED SALES    |                 |                  |                     |                     |                        |                     |
| Map Area                    | New Sep 2024 | New Sep 2023 | Ttl Active Sep 2024 | Ttl Active Sep 2023 | % Change, Ttl Active | Pending Sep 2024                                    | Pending Sep 2023 | % Change, Pending | Closed Sep 2024 | Closed Sep 2023 | % Change, Closed | Median \$, Sep 2024 | Median \$, Sep 2023 | % Change, Median Price | Months of Inventory |
| 961                         | 5            | 6            | 38                  | 13                  | 192.31%              | 0   | 8                | -100.00%          | 1               | 1               | 0.00%            | \$615,000           | \$447,975           | 37.28%                 | 38.00               |
| 963                         | 0            | 0            | 0                   | 0                   | 0.00%                | 0   | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 964                         | 0            | 0            | 0                   | 0                   | 0.00%                | 0   | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 971                         | 5            | 3            | 9                   | 5                   | 80.00%               | 3   | 2                | 50.00%            | 2               | 2               | 0.00%            | \$296,500           | \$338,750           | -12.47%                | 4.50                |
| 972                         | 0            | 4            | 8                   | 8                   | 0.00%                | 1   | 2                | -50.00%           | 1               | 4               | -75.00%          | \$485,000           | \$442,500           | 9.60%                  | 8.00                |
| <b>ALL Chel Co</b>          | <b>10</b>    | <b>13</b>    | <b>55</b>           | <b>26</b>           | <b>111.54%</b>       | <b>4</b>  | <b>12</b>        | <b>-66.67%</b>    | <b>4</b>        | <b>7</b>        | <b>-42.86%</b>   | <b>\$434,000</b>    | <b>\$395,000</b>    | <b>9.87%</b>           | <b>13.75</b>        |