



Powering the Region's Real Estate Industry

NORTHWEST
MULTIPLE LISTING SERVICE®

2024

Pacific
Annual Statistical
Review and Highlights

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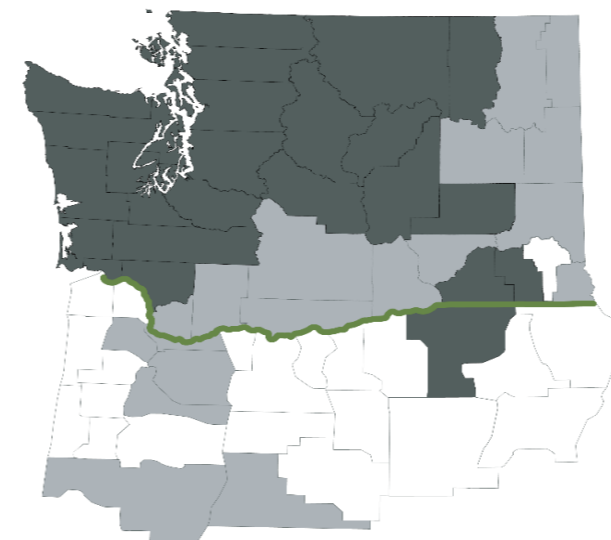
Member Offices

2,494



Total Members/Subscribers

32,035



Counties

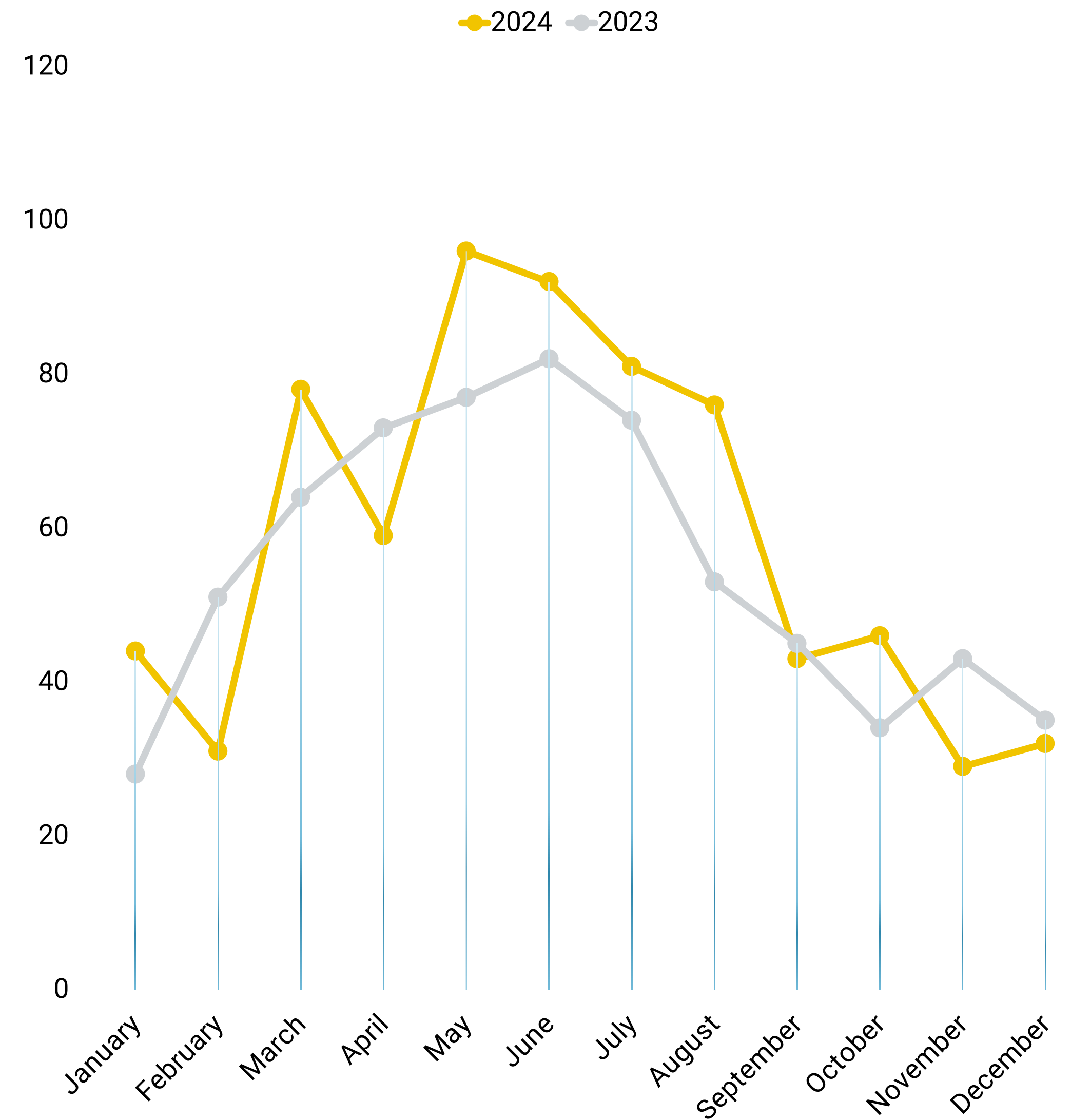
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Pacific: Residential Homes and Condominiums

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes & condominiums.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2024	2023	% chg.
January	44	28	57.14%
February	31	51	-39.22%
March	78	64	21.88%
April	59	73	-19.18%
May	96	77	24.68%
June	92	82	12.20%
July	81	74	9.46%
August	76	53	43.40%
September	43	45	-4.44%
October	46	34	35.29%
November	29	43	-32.56%
December	32	35	-8.57%
Total	707	659	
% chg.	7.28%		

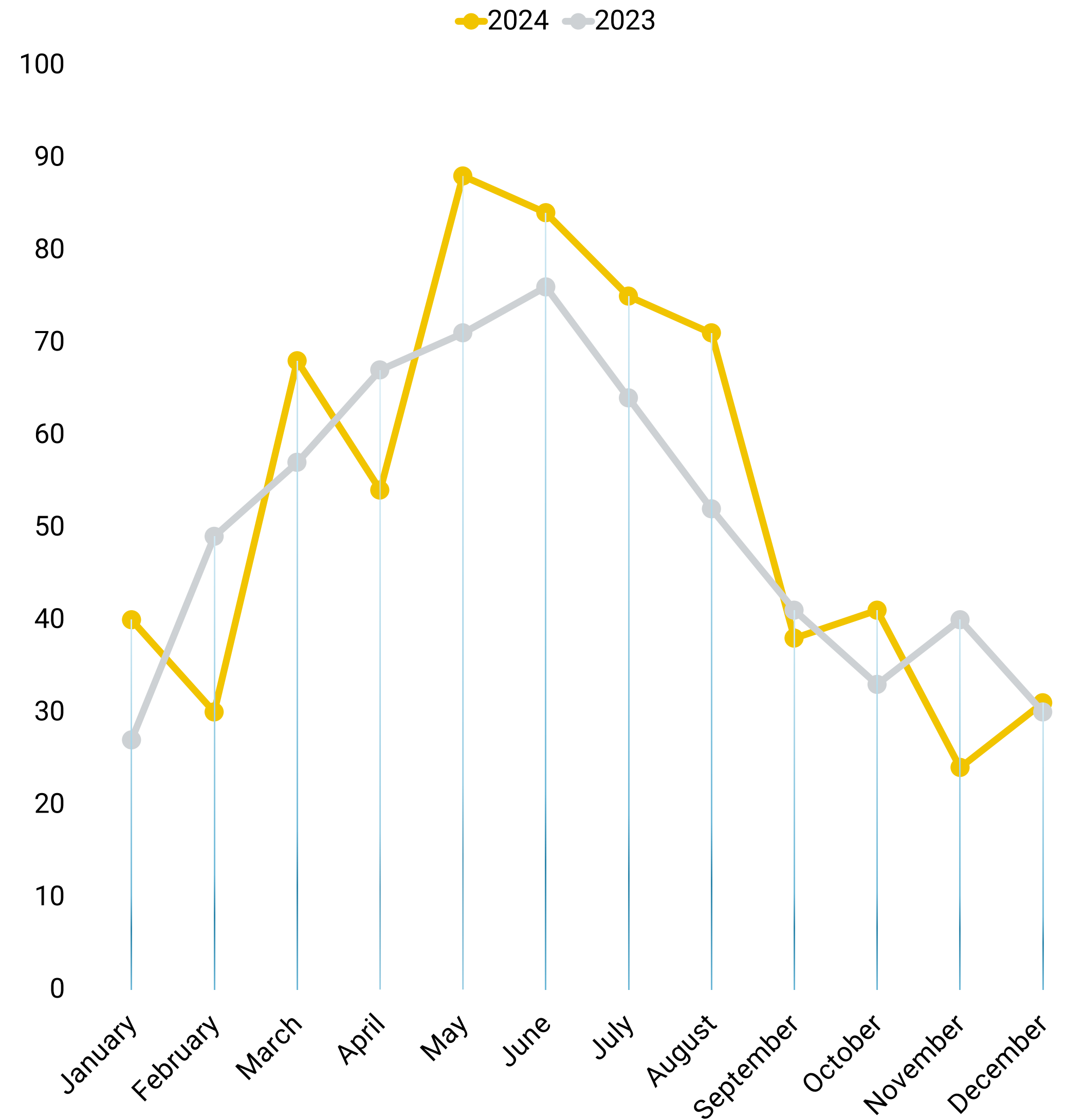


Pacific: Residential Homes Only

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes only.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2024	2023	% chg.
January	40	27	48.15%
February	30	49	-38.78%
March	68	57	19.30%
April	54	67	-19.40%
May	88	71	23.94%
June	84	76	10.53%
July	75	64	17.19%
August	71	52	36.54%
September	38	41	-7.32%
October	41	33	24.24%
November	24	40	-40.00%
December	31	30	3.33%
Total	644	607	
% chg.			6.10%

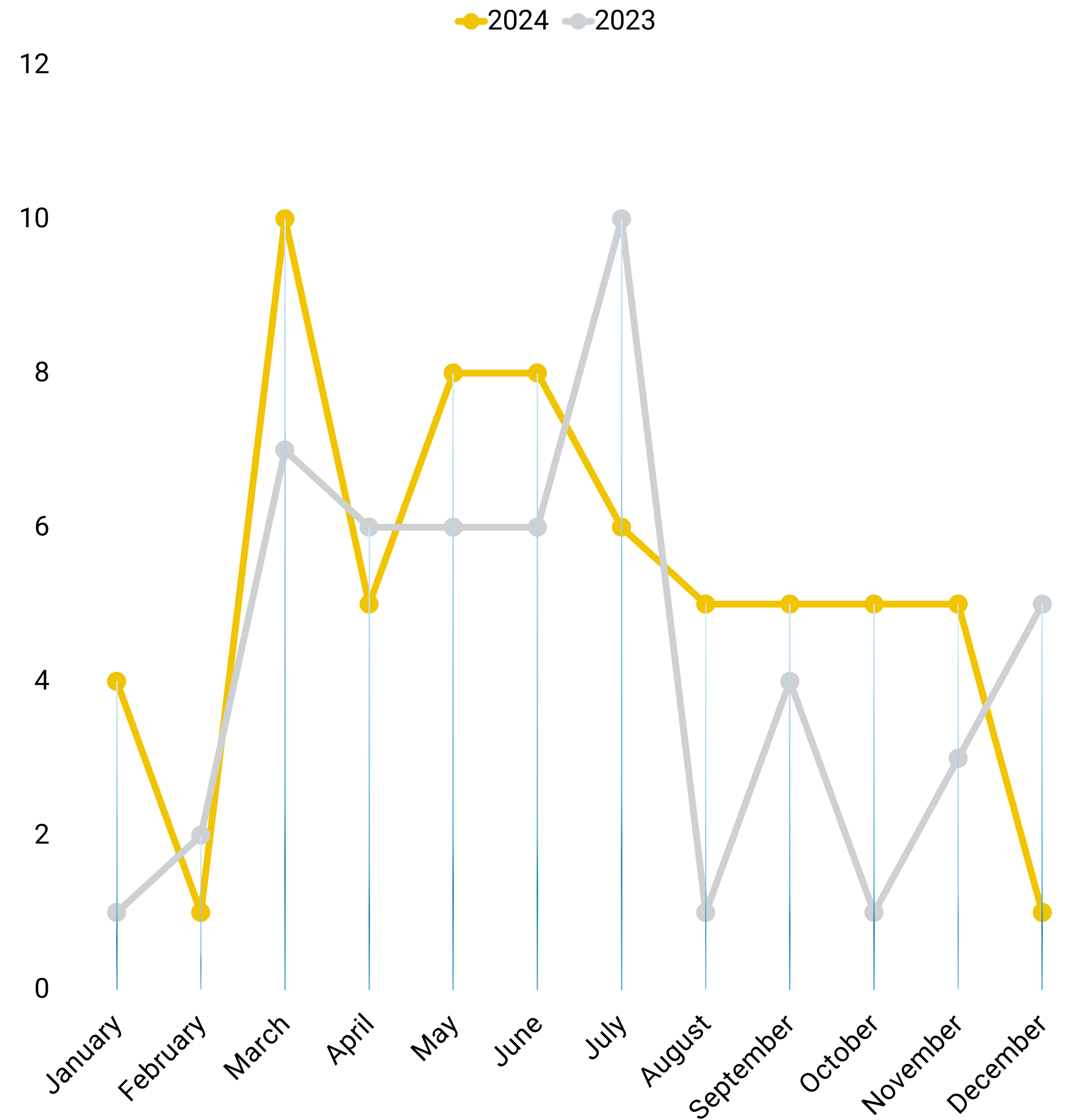


Pacific: Condominiums Only

New Listings by Month

A comparison of new listings added each month this year vs. last year, for condominiums only.
 New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2024	2023	% chg.
January	4	1	300.00%
February	1	2	-50.00%
March	10	7	42.86%
April	5	6	-16.67%
May	8	6	33.33%
June	8	6	33.33%
July	6	10	-40.00%
August	5	1	400.00%
September	5	4	25.00%
October	5	1	400.00%
November	5	3	66.67%
December	1	5	-80.00%
Total	63	52	
% chg.			21.15%

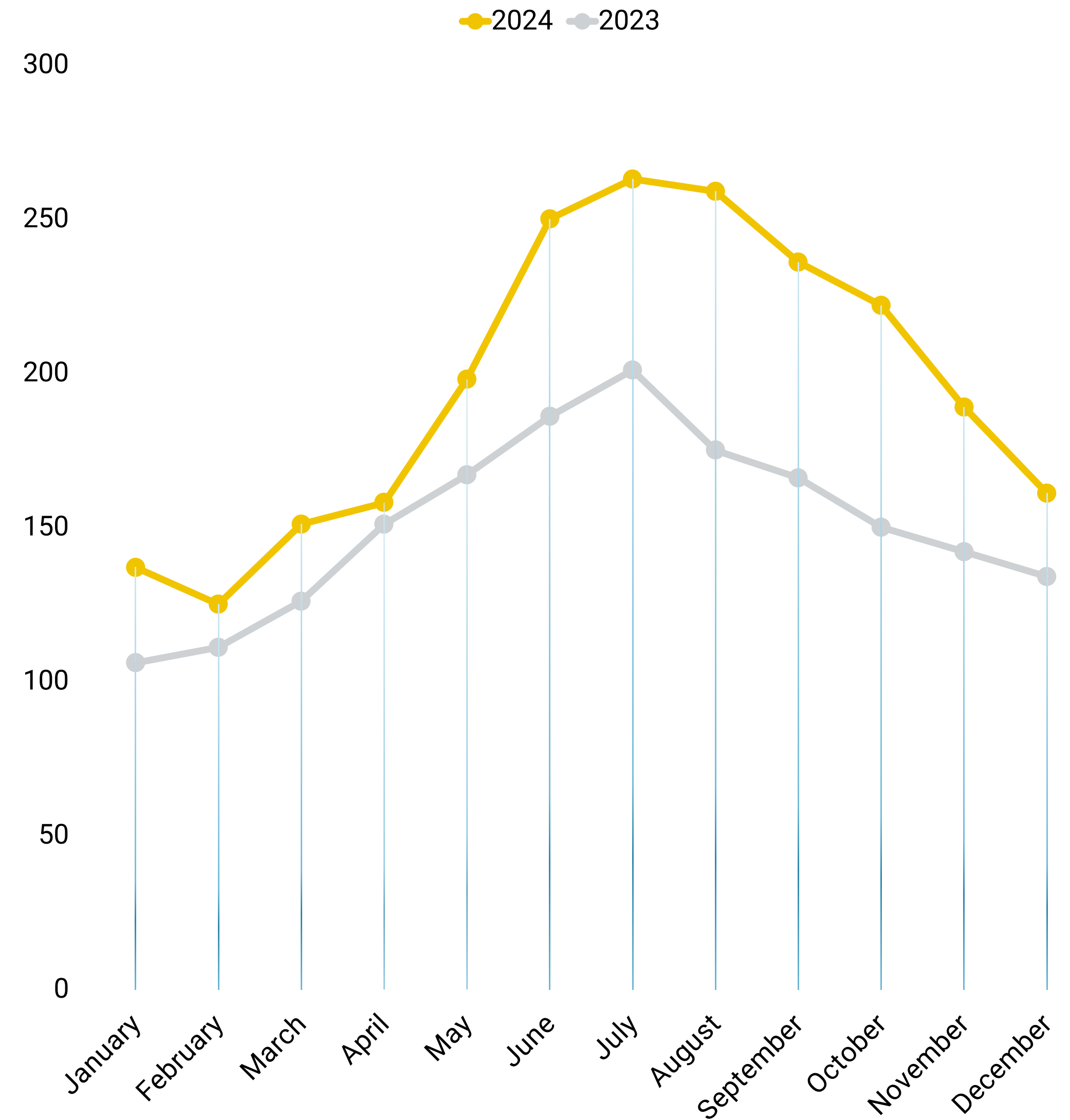


Pacific: Residential Homes and Condominiums

Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes & condominiums.
Active Listings: Inventory on market.

	2024	2023	% chg.
January	137	106	29.25%
February	125	111	12.61%
March	151	126	19.84%
April	158	151	4.64%
May	198	167	18.56%
June	250	186	34.41%
July	263	201	30.85%
August	259	175	48.00%
September	236	166	42.17%
October	222	150	48.00%
November	189	142	33.10%
December	161	134	20.15%
Total	2,349	1,815	
% chg.			29.42%

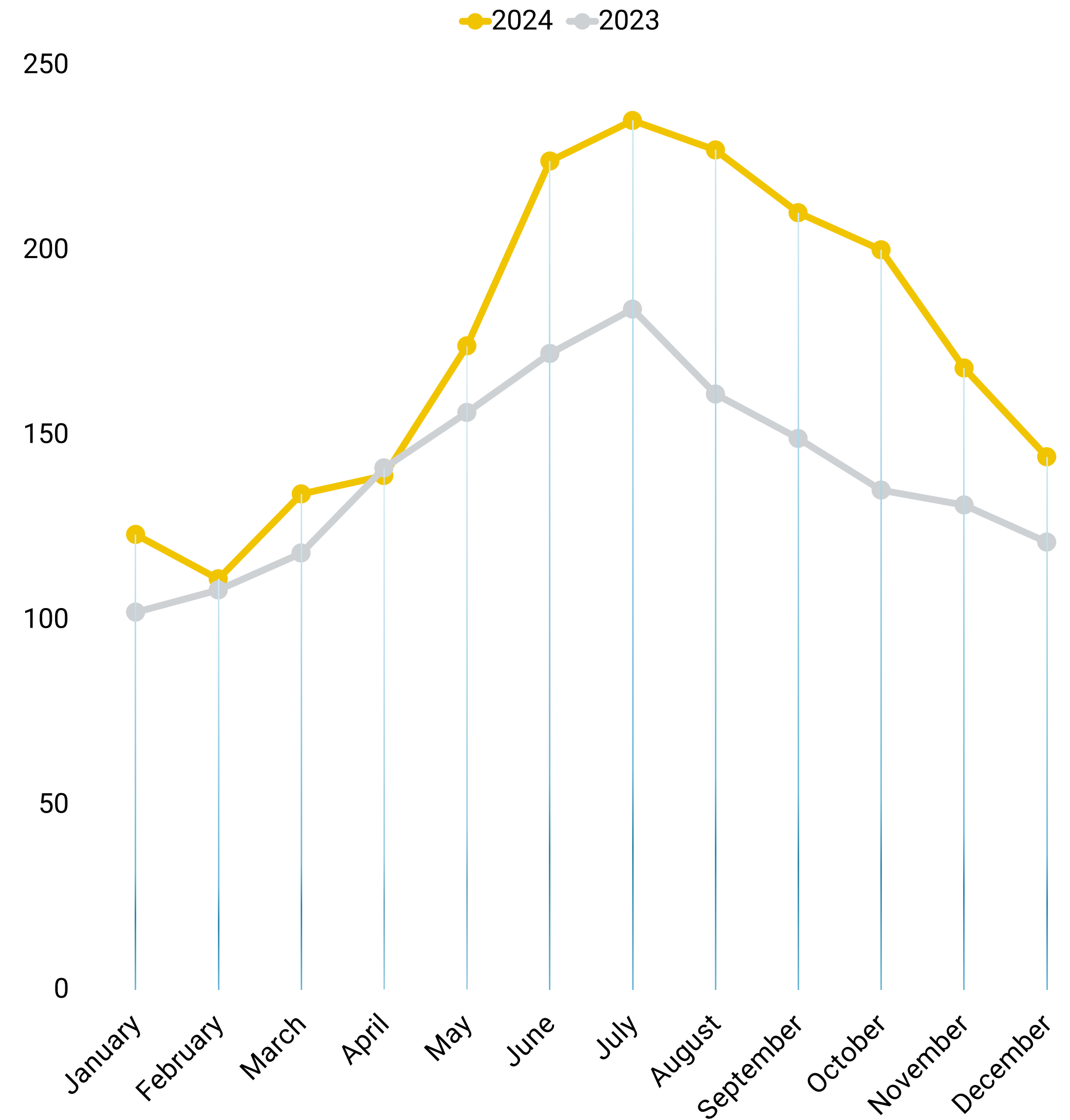


Pacific: Residential Homes Only

Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes only.
Active Listings: Inventory on market.

	2024	2023	% chg.
January	123	102	20.59%
February	111	108	2.78%
March	134	118	13.56%
April	139	141	-1.42%
May	174	156	11.54%
June	224	172	30.23%
July	235	184	27.72%
August	227	161	40.99%
September	210	149	40.94%
October	200	135	48.15%
November	168	131	28.24%
December	144	121	19.01%
Total	2,089	1,678	
% chg.			24.49%

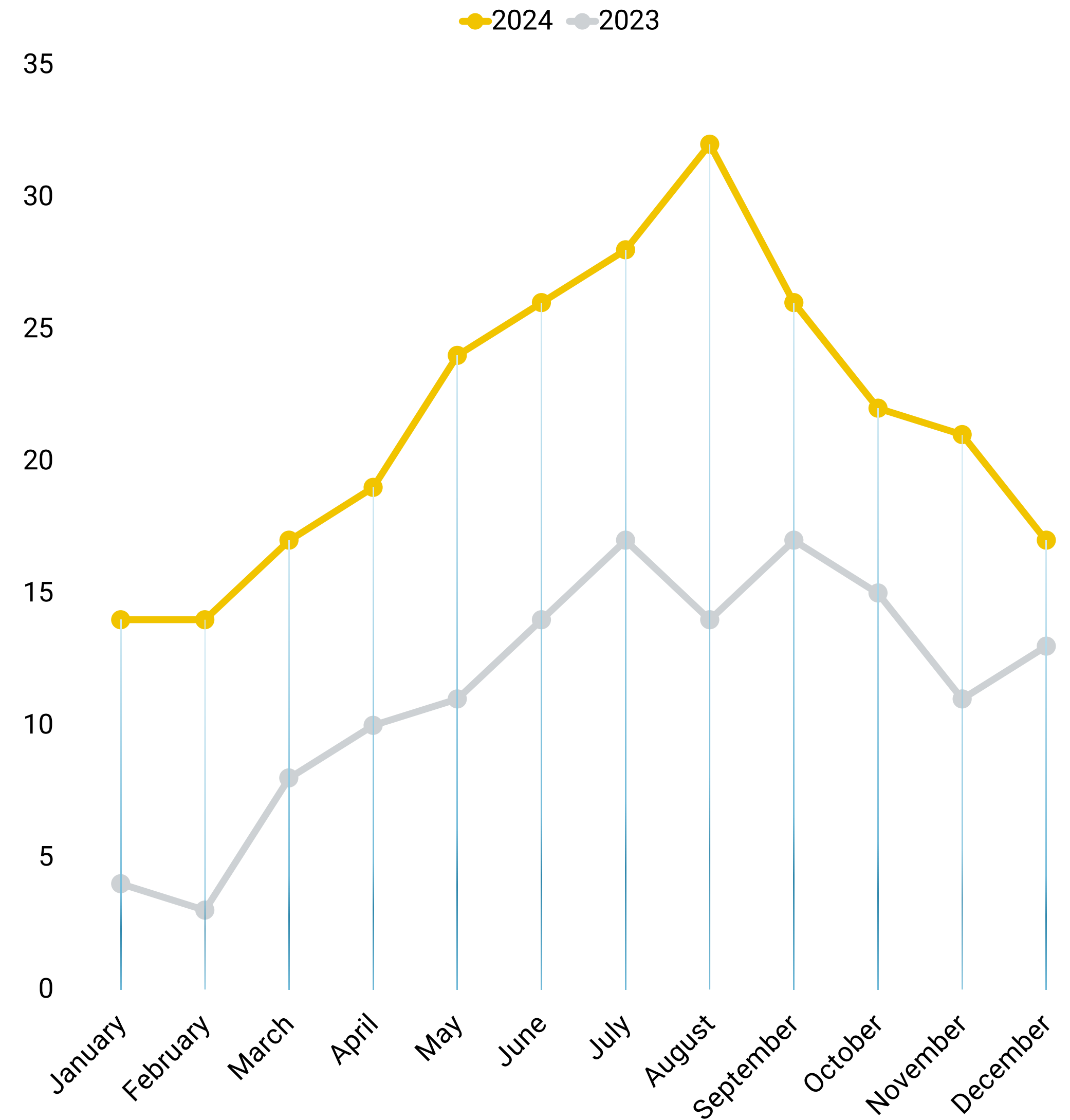


Pacific: Condominiums Only

Active Listings by Month

A comparison of active listings each month this year vs. last year, for condominiums only.
Active Listings: Inventory on market.

	2024	2023	% chg.
January	14	4	250.00%
February	14	3	366.67%
March	17	8	112.50%
April	19	10	90.00%
May	24	11	118.18%
June	26	14	85.71%
July	28	17	64.71%
August	32	14	128.57%
September	26	17	52.94%
October	22	15	46.67%
November	21	11	90.91%
December	17	13	30.77%
Total	260	137	
% chg.			89.78%



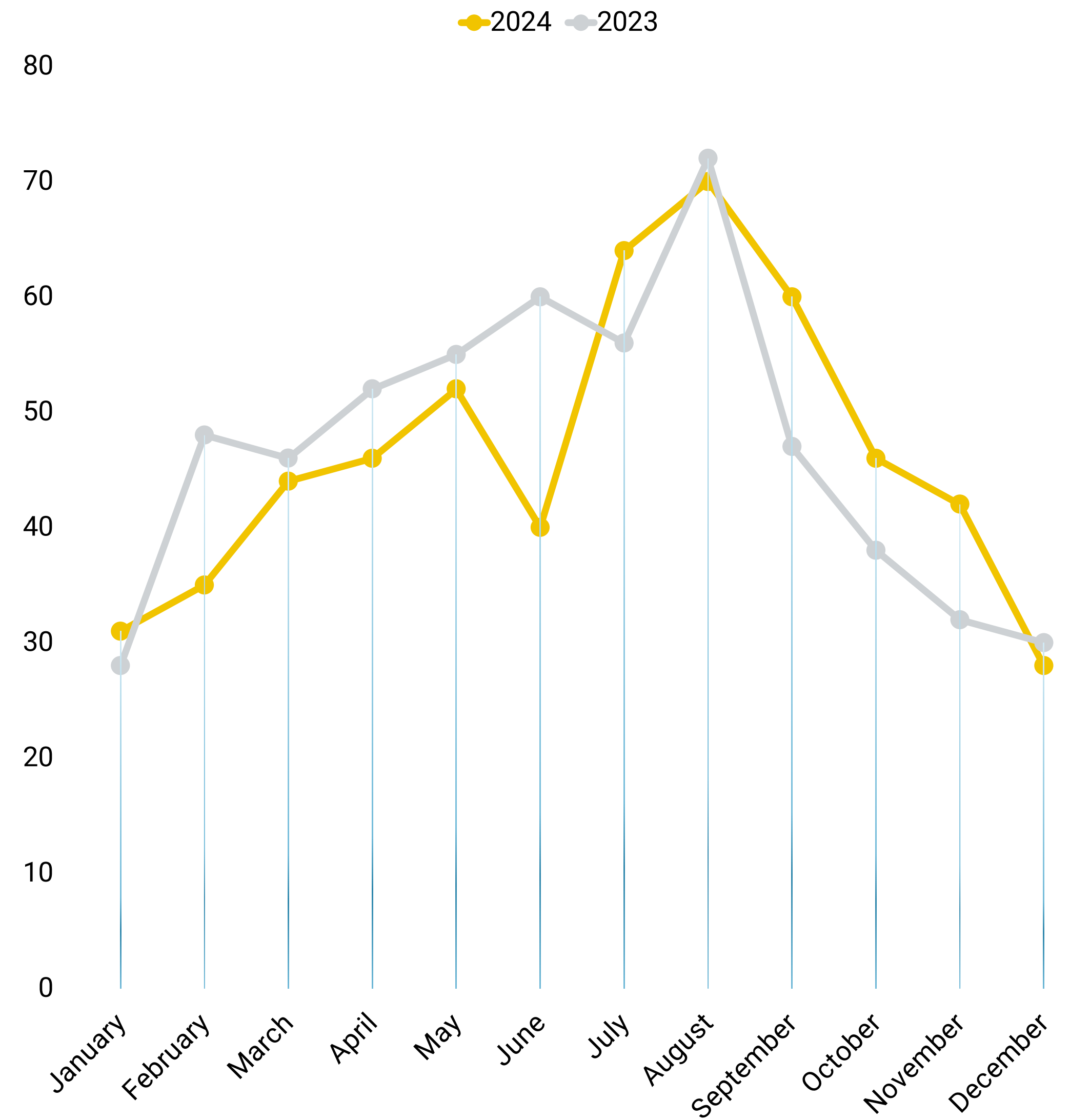
Pacific: Residential Homes and Condominiums

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes & condominiums.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2024	2023	% chg.
January	31	28	10.71%
February	35	48	-27.08%
March	44	46	-4.35%
April	46	52	-11.54%
May	52	55	-5.45%
June	40	60	-33.33%
July	64	56	14.29%
August	70	72	-2.78%
September	60	47	27.66%
October	46	38	21.05%
November	42	32	31.25%
December	28	30	-6.67%
Total	558	564	
% chg.			-1.06%



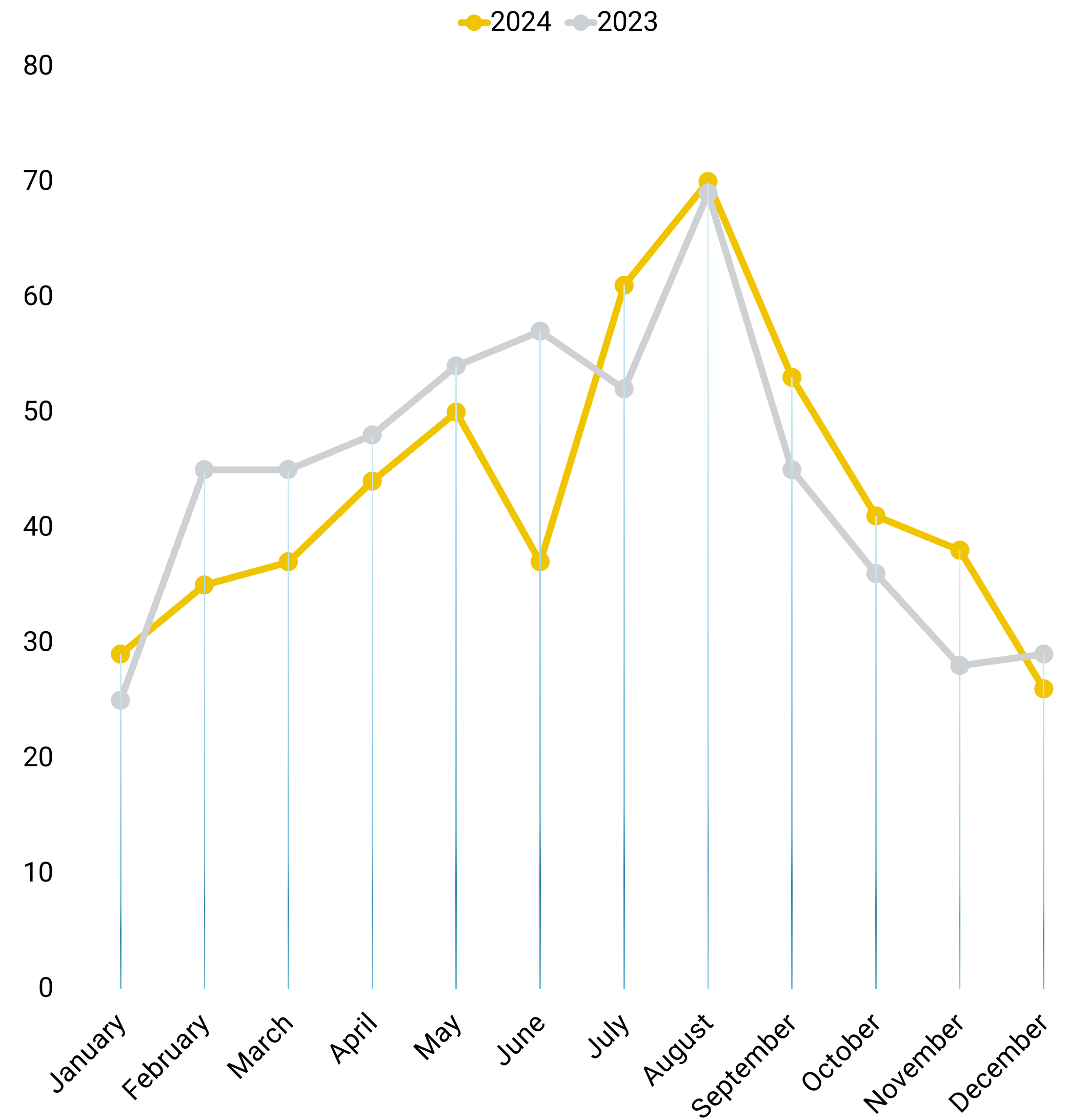
Pacific: Residential Homes Only

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2024	2023	% chg.
January	29	25	16.00%
February	35	45	-22.22%
March	37	45	-17.78%
April	44	48	-8.33%
May	50	54	-7.41%
June	37	57	-35.09%
July	61	52	17.31%
August	70	69	1.45%
September	53	45	17.78%
October	41	36	13.89%
November	38	28	35.71%
December	26	29	-10.34%
Total	521	533	
% chg.			-2.25%



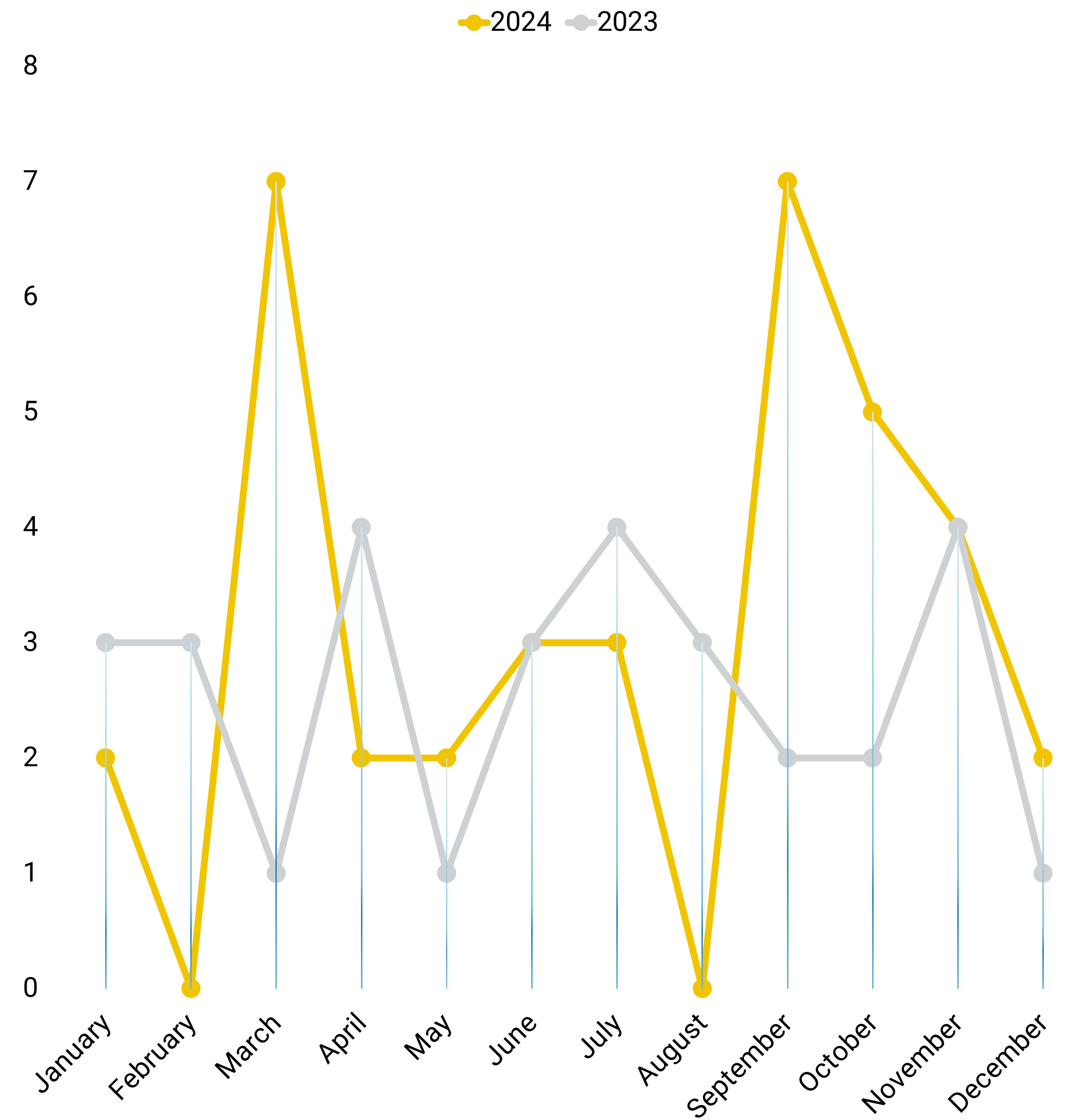
Pacific: Condominiums Only

Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for condominiums only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2024	2023	% chg.
January	2	3	-33.33%
February	0	3	-100.00%
March	7	1	600.00%
April	2	4	-50.00%
May	2	1	100.00%
June	3	3	0.00%
July	3	4	-25.00%
August	0	3	-100.00%
September	7	2	250.00%
October	5	2	150.00%
November	4	4	0.00%
December	2	1	100.00%
Total	37	31	
% chg.			19.35%

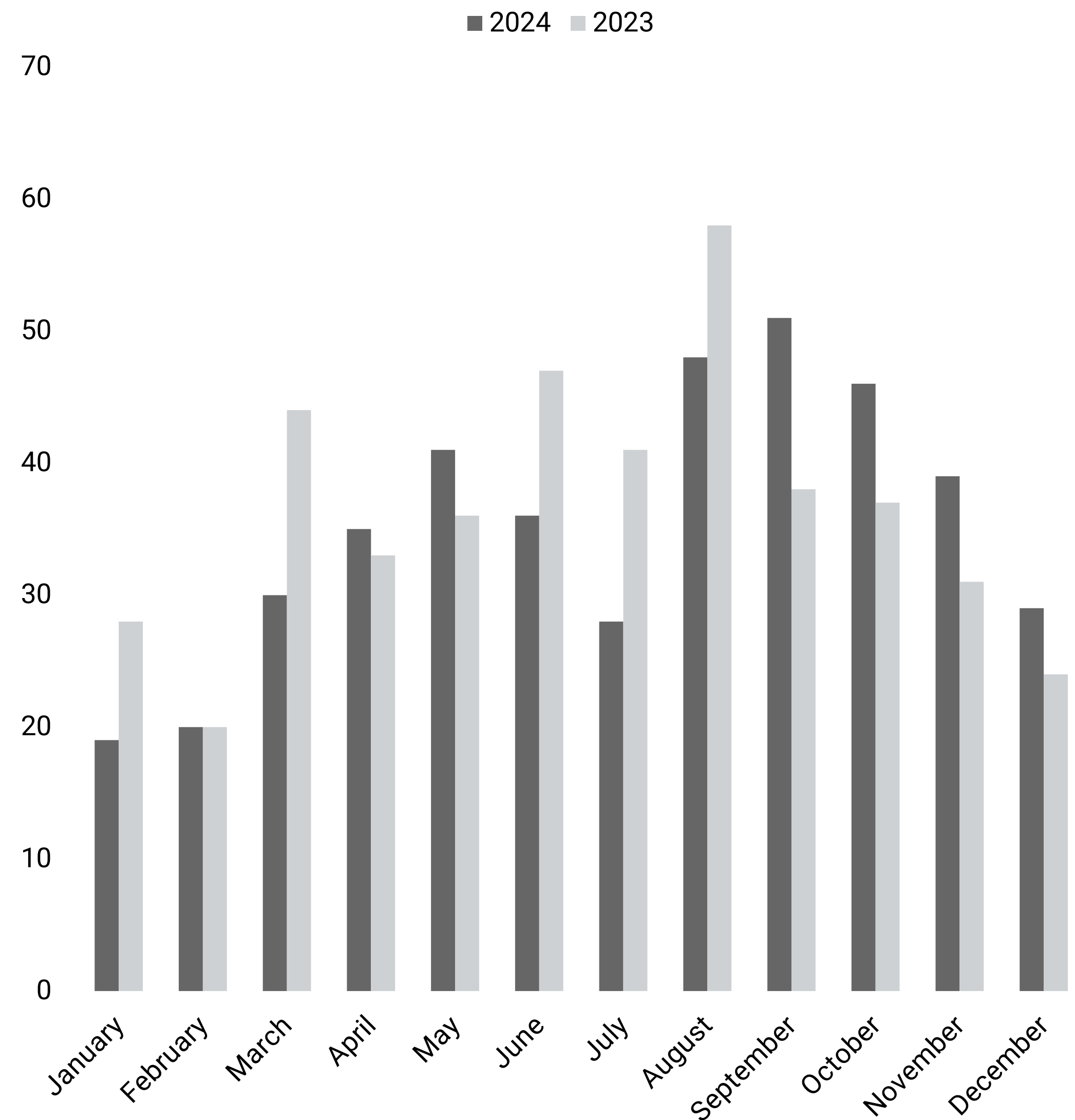


Pacific: Residential Homes and Condominiums

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes & condominiums.

	2024	2023	% chg.
January	19	28	-32.14%
February	20	20	0.00%
March	30	44	-31.82%
April	35	33	6.06%
May	41	36	13.89%
June	36	47	-23.40%
July	28	41	-31.71%
August	48	58	-17.24%
September	51	38	34.21%
October	46	37	24.32%
November	39	31	25.81%
December	29	24	20.83%
Total	422	437	
% chg.			-3.43%

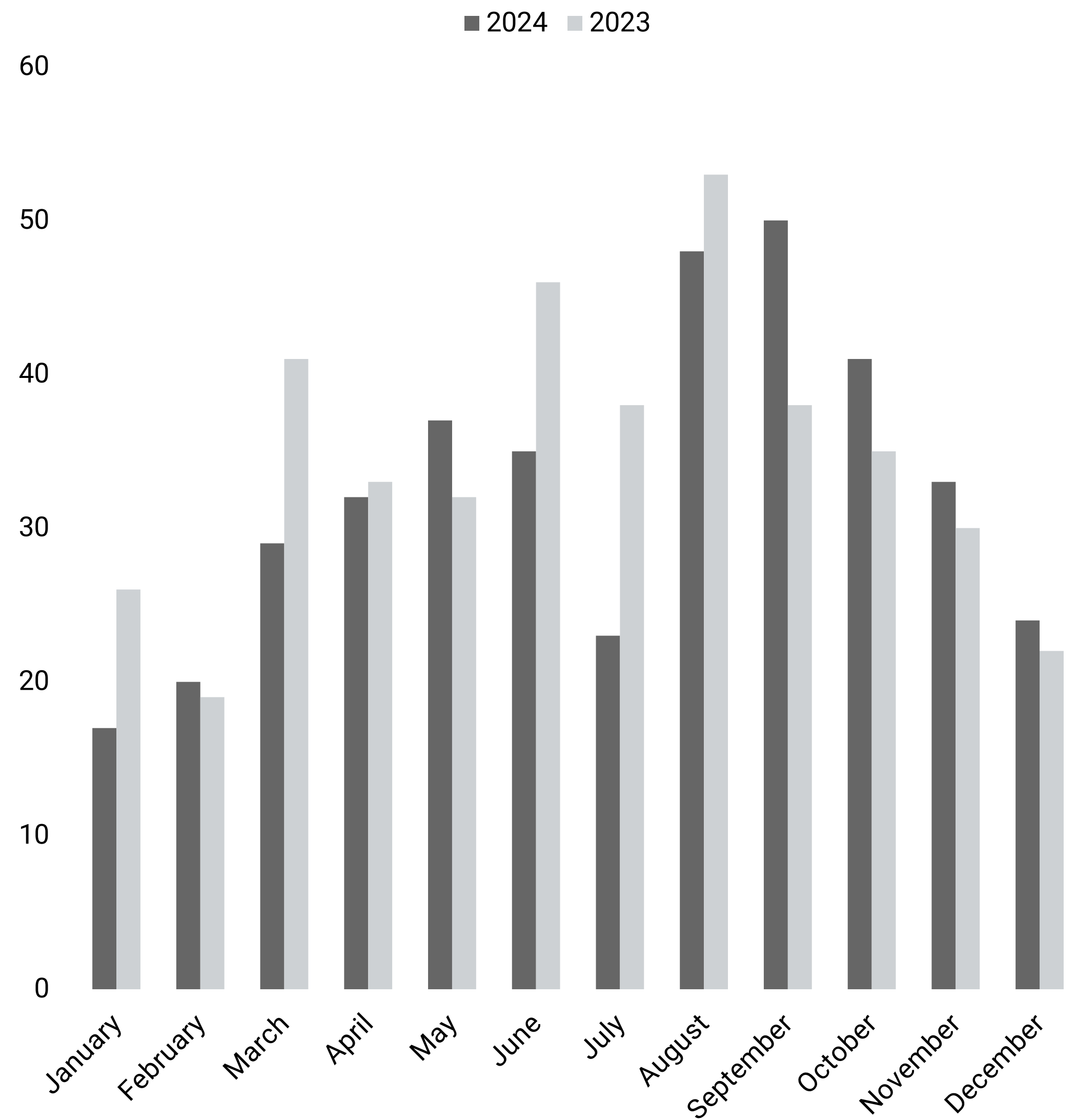


Pacific: Residential Homes Only

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes only.

	2024	2023	% chg.
January	17	26	-34.62%
February	20	19	5.26%
March	29	41	-29.27%
April	32	33	-3.03%
May	37	32	15.63%
June	35	46	-23.91%
July	23	38	-39.47%
August	48	53	-9.43%
September	50	38	31.58%
October	41	35	17.14%
November	33	30	10.00%
December	24	22	9.09%
Total	389	413	
% chg.			-5.81%

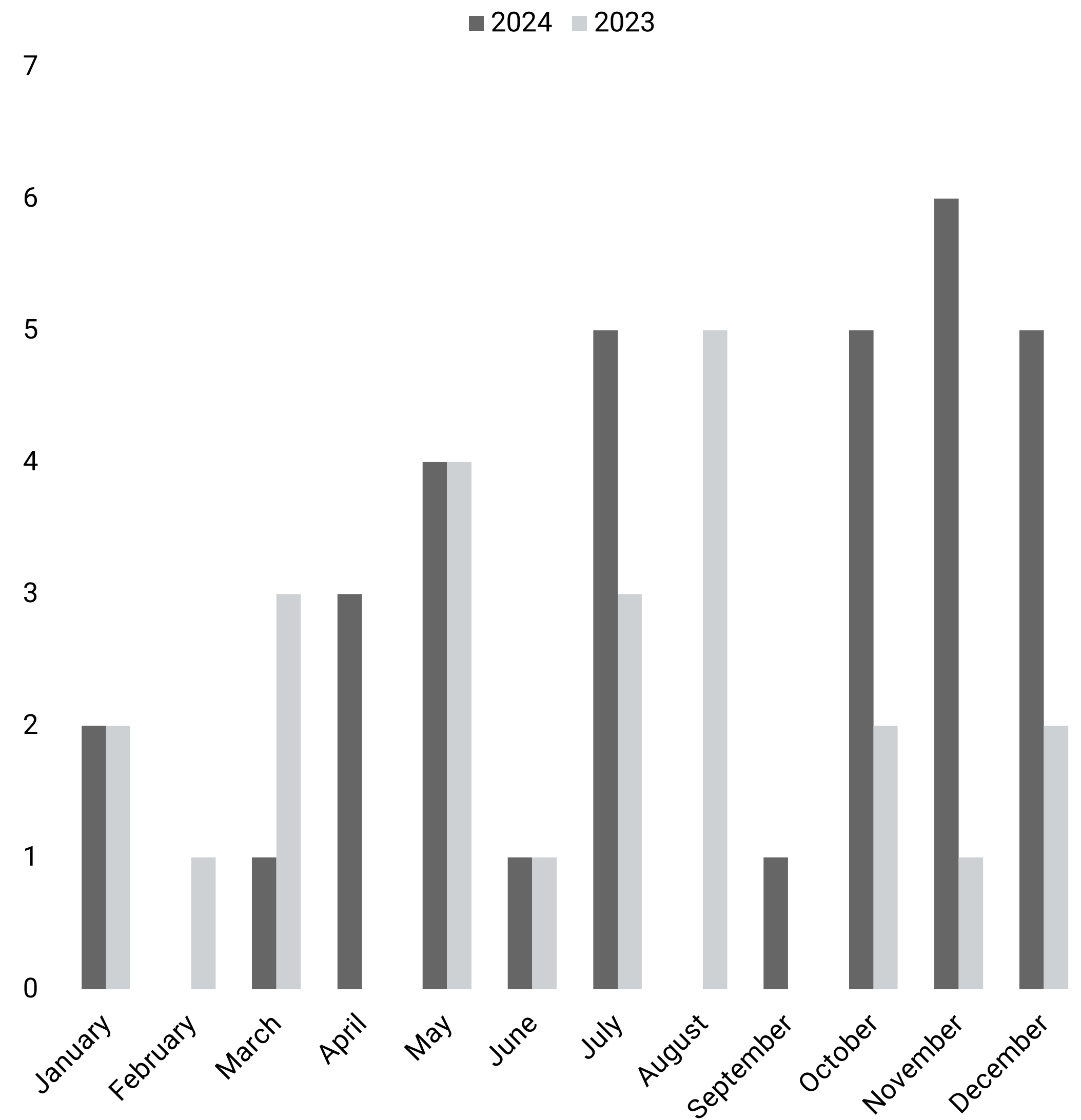


Pacific: Condominiums Only

Closed Sales by Month

A comparison of closed sales units this year vs. last year, for condominiums only.

	2024	2023	% chg.
January	2	2	0.00%
February	0	1	-100.00%
March	1	3	-66.67%
April	3	0	0.00%
May	4	4	0.00%
June	1	1	0.00%
July	5	3	66.67%
August	0	5	-100.00%
September	1	0	0.00%
October	5	2	150.00%
November	6	1	500.00%
December	5	2	150.00%
Total	33	24	
% chg.			37.50%

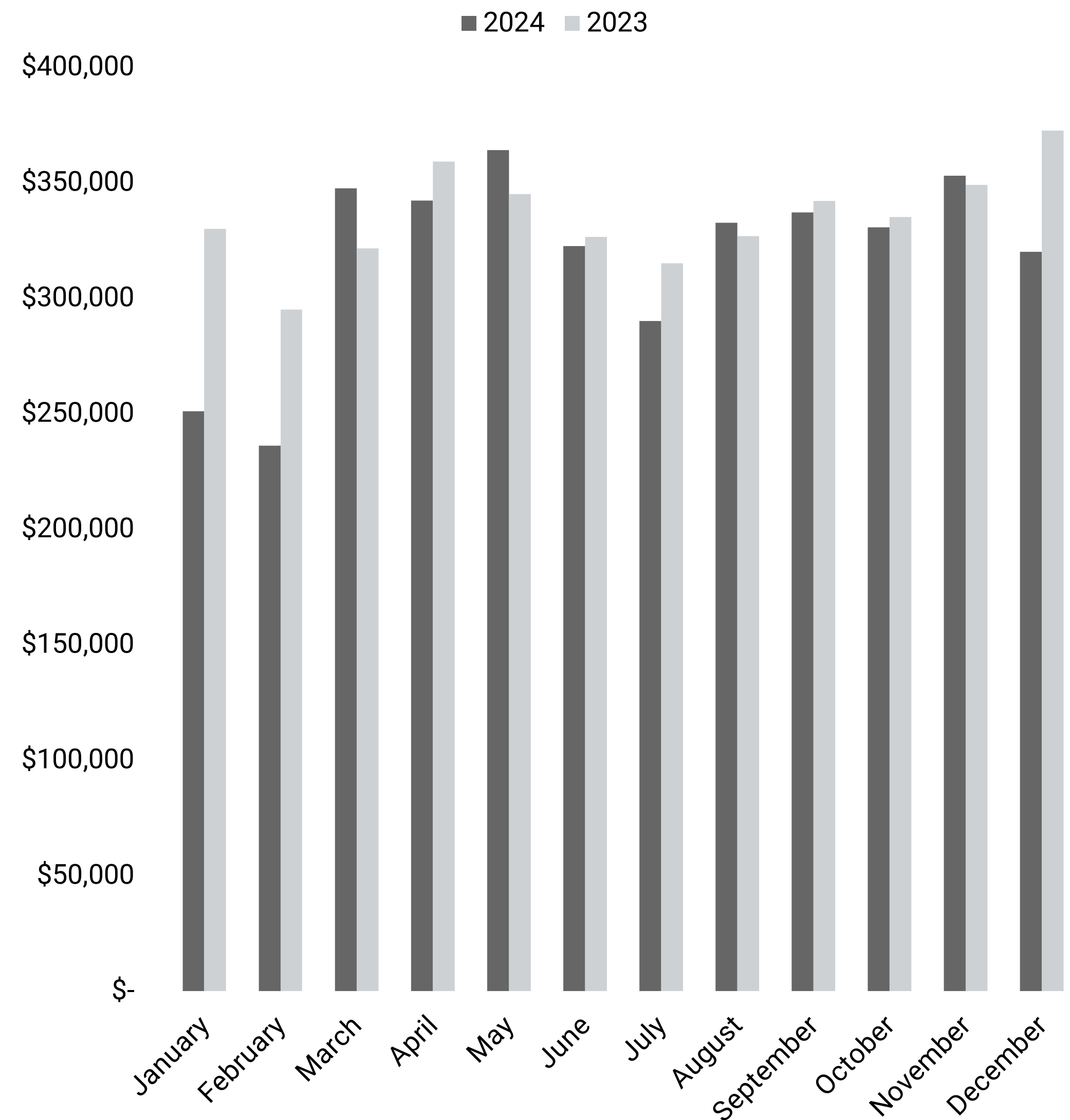


Pacific: Residential Homes and Condominiums

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes & condominiums. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2024	2023	% chg.
January	\$ 250,900	\$ 330,000	-23.97%
February	\$ 236,025	\$ 295,000	-19.99%
March	\$ 347,500	\$ 321,550	8.07%
April	\$ 342,200	\$ 359,000	-4.68%
May	\$ 364,000	\$ 345,000	5.51%
June	\$ 322,500	\$ 326,500	-1.23%
July	\$ 290,000	\$ 315,000	-7.94%
August	\$ 332,500	\$ 326,750	1.76%
September	\$ 337,000	\$ 341,950	-1.45%
October	\$ 330,625	\$ 335,000	-1.31%
November	\$ 353,000	\$ 349,000	1.15%
December	\$ 320,000	\$ 372,500	-14.09%
Total	\$ 330,000	\$ 330,000	
% chg.			0.00%

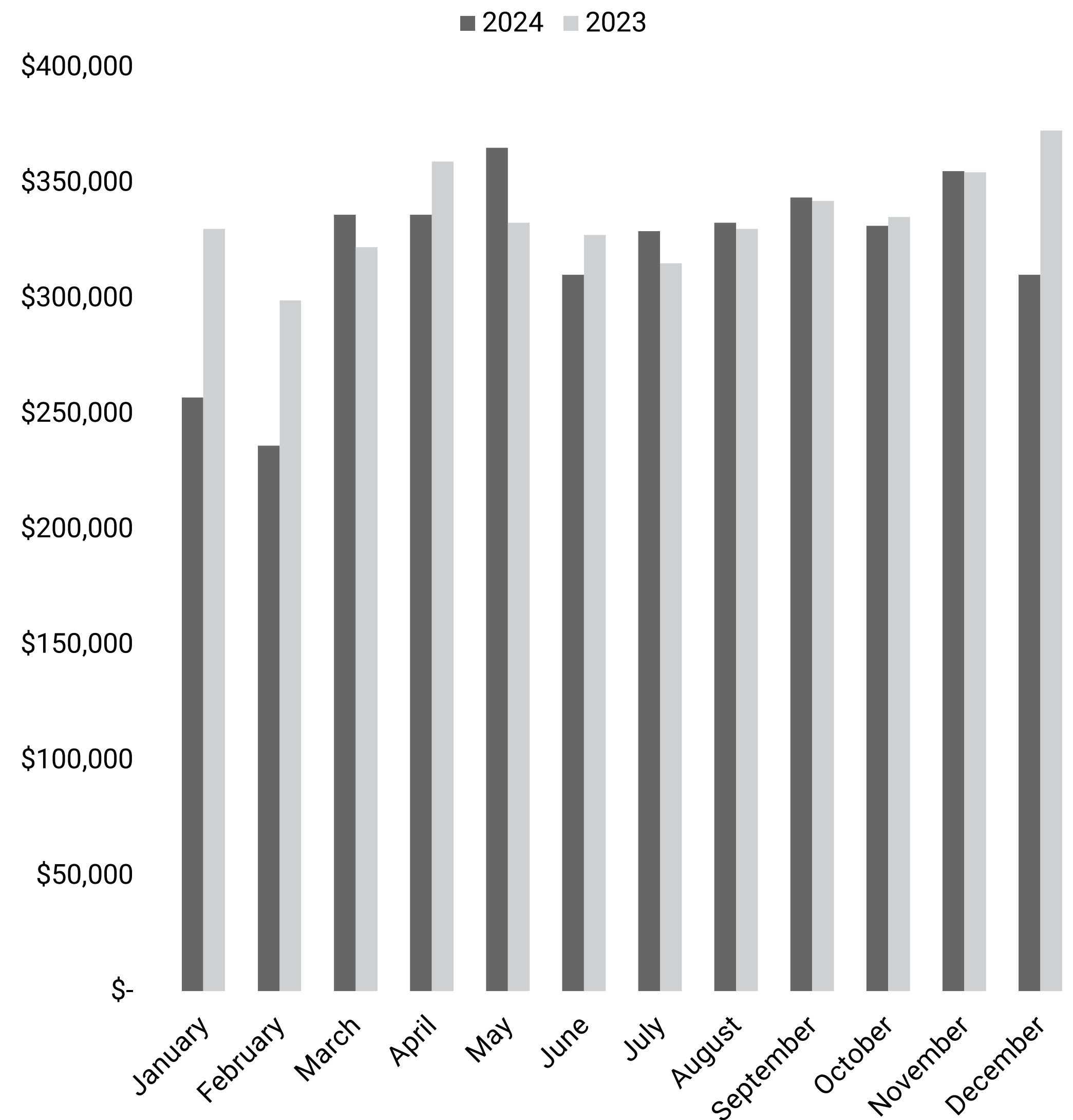


Pacific: Residential Homes Only

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes only. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2024	2023	% chg.
January	\$ 257,000	\$ 330,000	-22.12%
February	\$ 236,025	\$ 299,000	-21.06%
March	\$ 336,000	\$ 322,000	4.35%
April	\$ 336,100	\$ 359,000	-6.38%
May	\$ 365,000	\$ 332,500	9.77%
June	\$ 310,000	\$ 327,250	-5.27%
July	\$ 329,000	\$ 315,000	4.44%
August	\$ 332,500	\$ 330,000	0.76%
September	\$ 343,500	\$ 341,950	0.45%
October	\$ 331,250	\$ 335,000	-1.12%
November	\$ 355,000	\$ 354,500	0.14%
December	\$ 310,000	\$ 372,500	-16.78%
Total	\$ 331,250	\$ 330,000	
% chg.	0.38%		

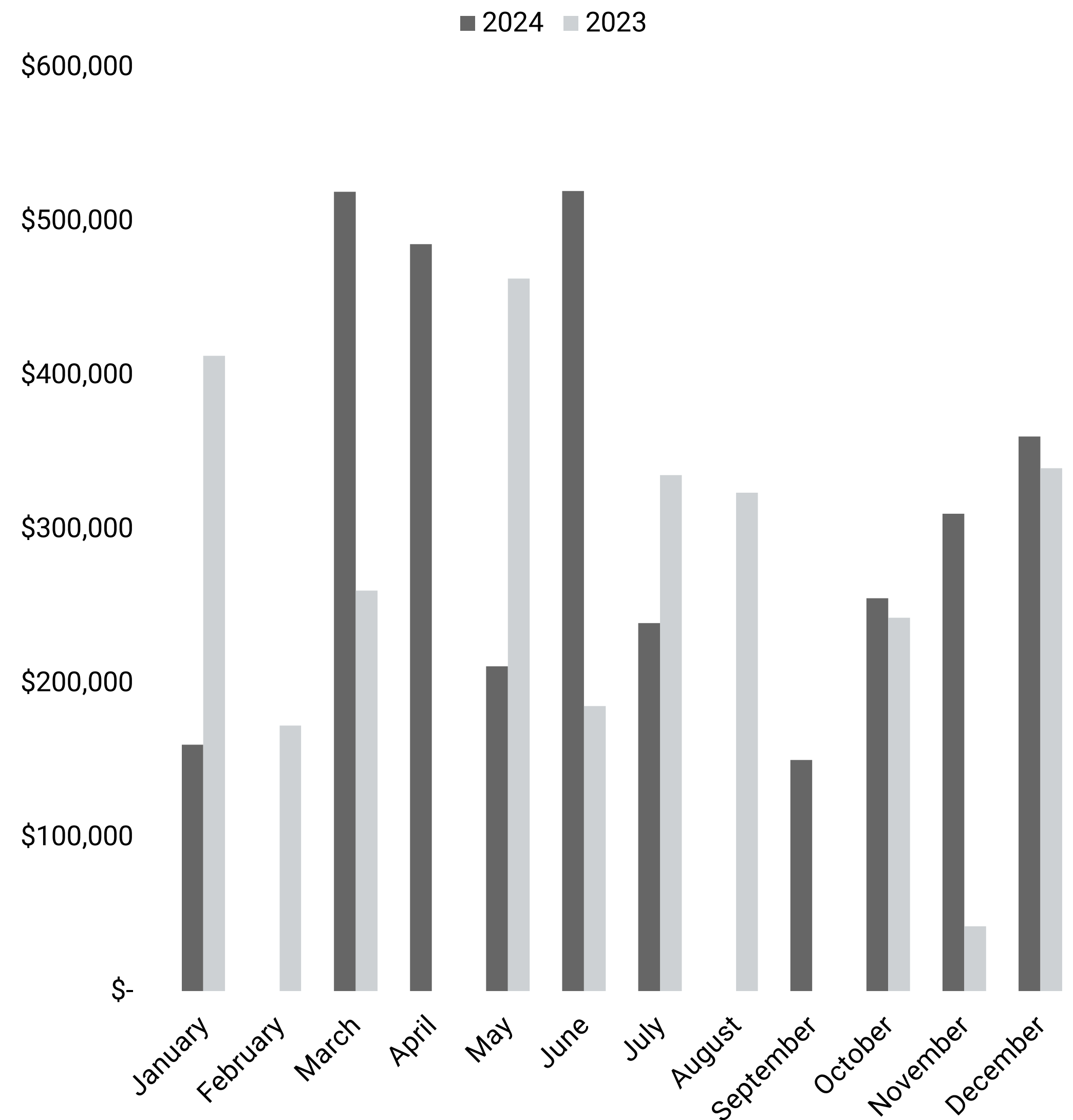


Pacific: Condominiums Only

Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for condominiums only. The median is the “middle” price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2024	2023	% chg.
January	\$ 160,000	\$ 412,500	-61.21%
February	\$ -	\$ 172,500	-100.00%
March	\$ 519,000	\$ 260,000	99.62%
April	\$ 485,000	\$ -	0.00%
May	\$ 210,950	\$ 462,500	-54.39%
June	\$ 519,500	\$ 185,000	180.81%
July	\$ 239,000	\$ 335,000	-28.66%
August	\$ -	\$ 323,500	-100.00%
September	\$ 150,000	\$ -	0.00%
October	\$ 255,000	\$ 242,500	5.15%
November	\$ 310,000	\$ 42,000	638.10%
December	\$ 360,000	\$ 339,500	6.04%
Total	\$ 255,000	\$ 291,750	
% chg.	-12.60%		



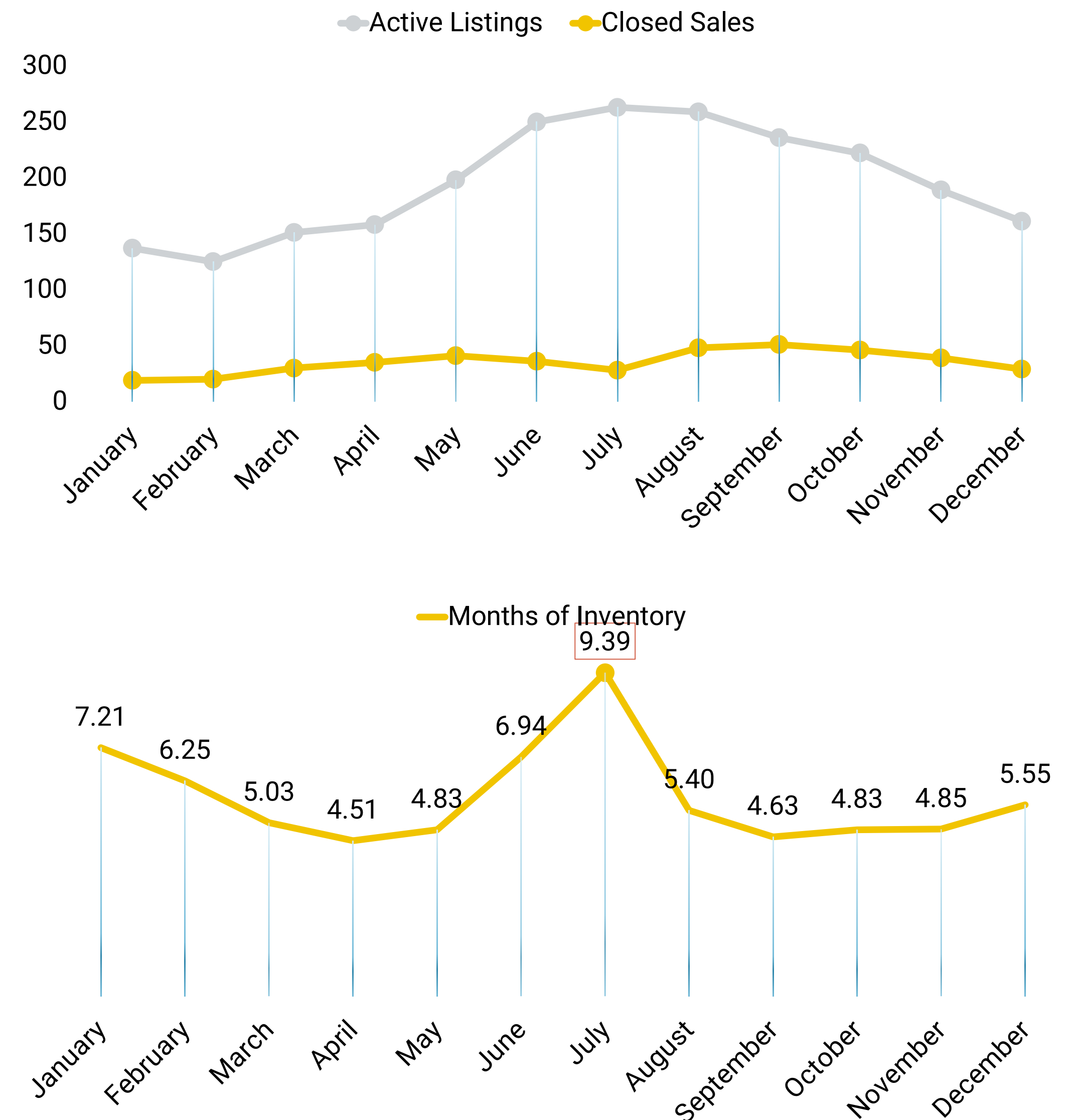
Pacific: Residential Homes and Condominiums

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes & condominiums.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	137	19	7.21
February	125	20	6.25
March	151	30	5.03
April	158	35	4.51
May	198	41	4.83
June	250	36	6.94
July	263	28	9.39
August	259	48	5.40
September	236	51	4.63
October	222	46	4.83
November	189	39	4.85
December	161	29	5.55



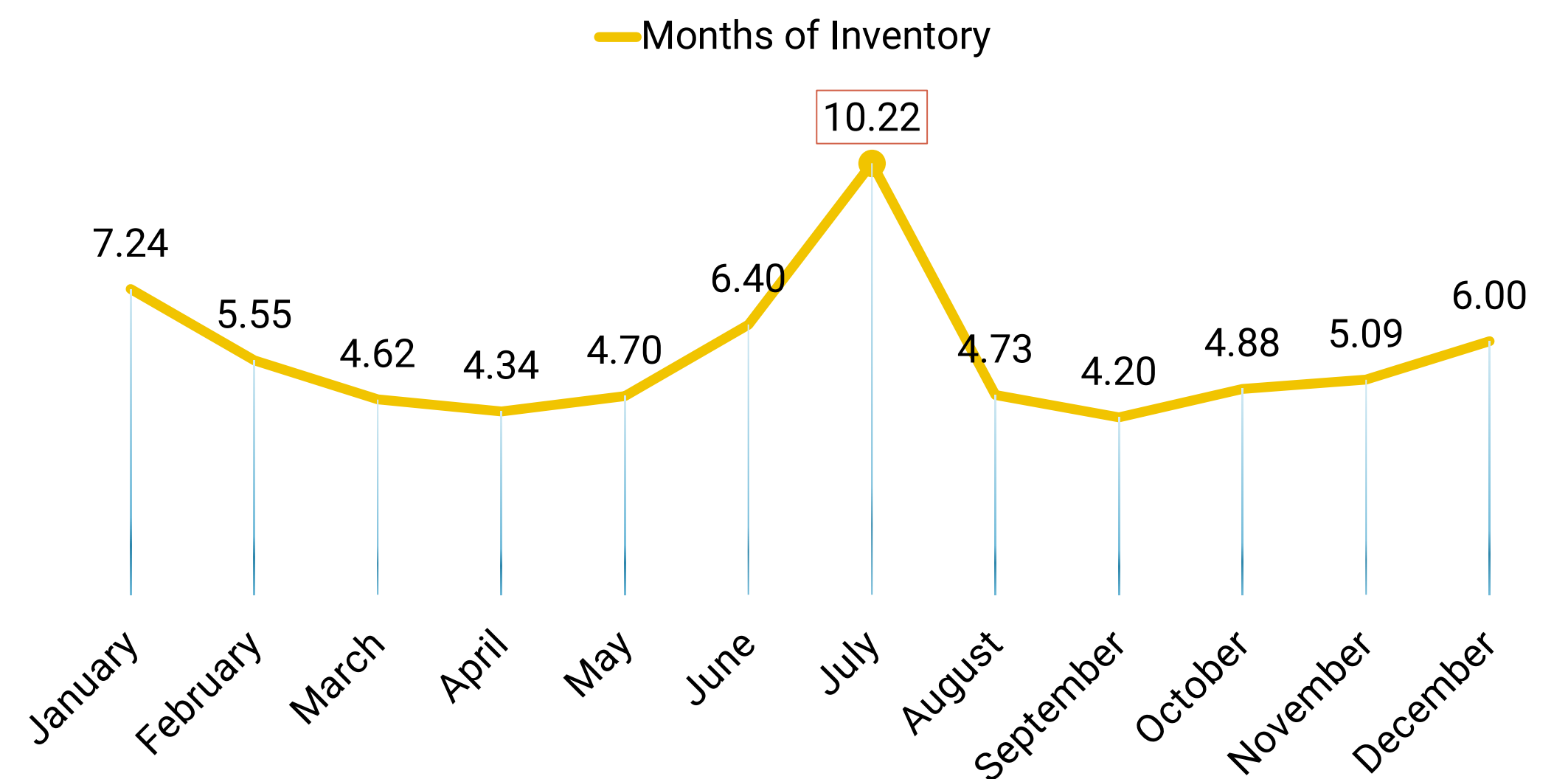
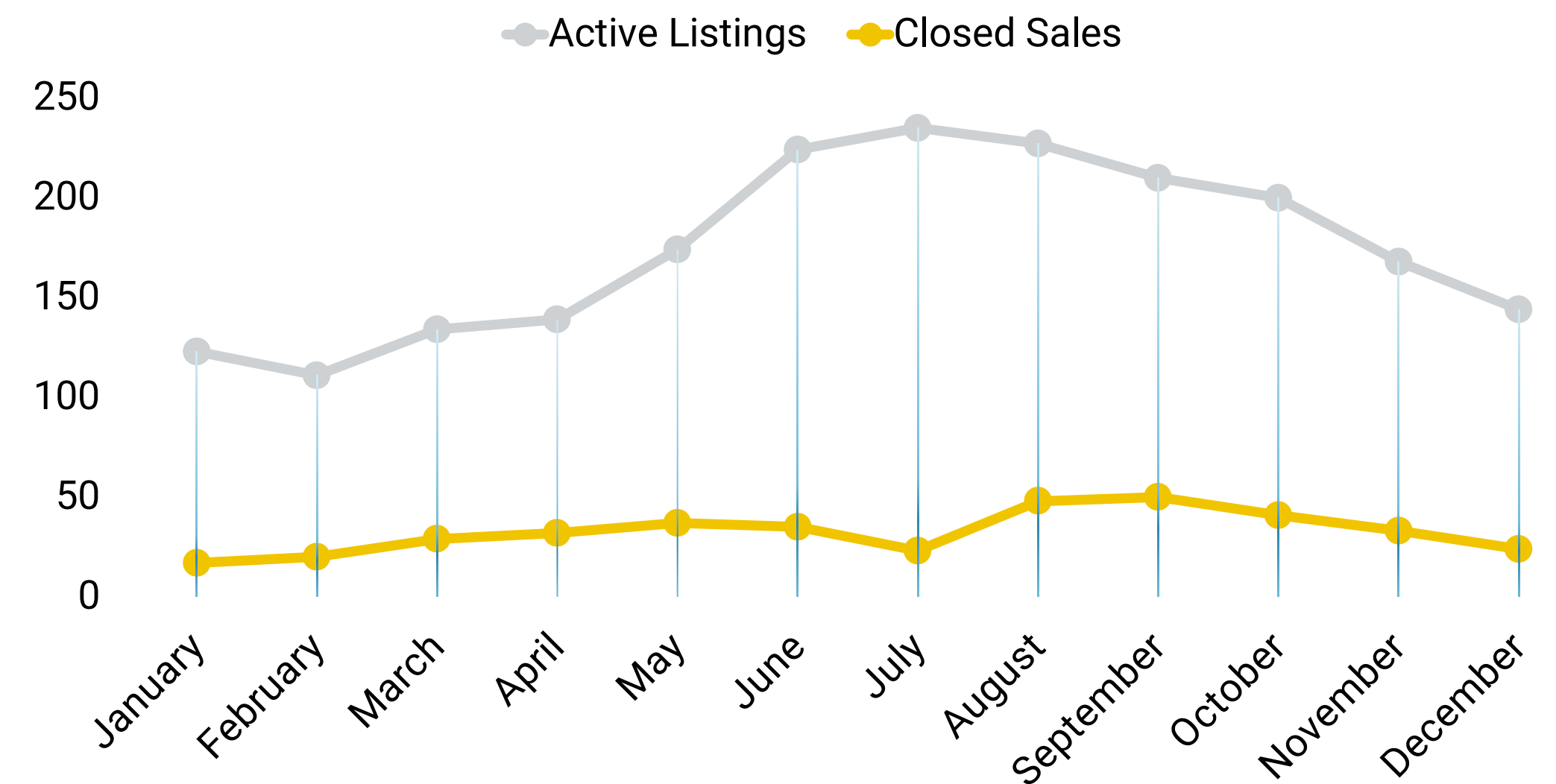
Pacific: Residential Homes Only

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	123	17	7.24
February	111	20	5.55
March	134	29	4.62
April	139	32	4.34
May	174	37	4.70
June	224	35	6.40
July	235	23	10.22
August	227	48	4.73
September	210	50	4.20
October	200	41	4.88
November	168	33	5.09
December	144	24	6.00



Pacific: Condominiums Only

Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for condominiums only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	14	2	7.00
February	14	0	0.00
March	17	1	17.00
April	19	3	6.33
May	24	4	6.00
June	26	1	26.00
July	28	5	5.60
August	32	0	0.00
September	26	1	26.00
October	22	5	4.40
November	21	6	3.50
December	17	5	3.40

